

Stephen C. Spencer  
Director - Regulatory Virginia



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August 4, 2008

Mr. William Irby  
Director-Division of Communications  
State Corporation Commission  
P.O. Box 1197  
Richmond, VA 23218-1197

Dear Mr. Irby,

Attached please find proposed tariff pages deregulating the price of business BLETS individual line service in the Ashland, Manakin and Mechanicsville exchanges.

Supporting documentation for each exchange is attached. Please let me know if you have any questions.

Yours truly,

A handwritten signature in black ink, appearing to read "S. C. Spencer".

cc: Katie Cummings

Attachments

COMPETITIVE PRICED LOCAL EXCHANGE SERVICES TARIFF  
S.C.C.-Va.-No. 220

Verizon Virginia Inc.

Section 1C  
5th Revised Page 1  
Cancels 4th Revised Page 1

EXCHANGE PRICES - BUSINESS

Business Dialtone Service Price (Per Month, usage indicated where applicable)

| <u>Exchange or Zone</u> | <u>Flat Rate</u> | <u>Message Rate<sup>2</sup></u> | <u>Measured Rate<sup>2</sup></u> |
|-------------------------|------------------|---------------------------------|----------------------------------|
|-------------------------|------------------|---------------------------------|----------------------------------|

(For current rates in listed exchanges, see Local  
Exchange Services Tariff VA No. 202, Section 2)

Alexandria-Arlington  
Ashland  
Blacksburg  
Braddock  
Chester  
Christiansburg  
Engleside  
Enon  
Fairfax-Vienna  
Falls Church-McLean  
Fredericksburg  
Hampton  
Herndon  
Hopewell  
Leesburg  
Lynchburg  
Manakin  
Mechanicsville  
Mount Gilead  
Newport News  
Norfolk-Va. Beach  
Peninsula  
Petersburg  
Poquoson  
Portsmouth  
Radford  
Richmond  
Roanoke  
Salem  
Sandston  
Staunton  
Warrenton  
Williamsburg  
Winchester

(N)

(N)

(N)

(T)

Note 2: For Usage Options and Charges see Tariff 202, Section 2, C.3.a

Issued: August 4, 2008

Effective: September 18, 2008

LOCAL EXCHANGE SERVICES TARIFF  
S.C.C.-Va.-No. 202

Verizon Virginia Inc.

Section 2  
3rd Revised Page 1a  
Cancels 2nd Revised Page 1a

LOCAL EXCHANGE SERVICE

B. REGULATIONS (Cont'd)

3. Exchange and Zone Rate Classes and Local Service Areas

| <u>Exchange or Zone</u>     | <u>Rate Class</u> | <u>Notes#</u> | <u>Exchange Map Date</u> | <u>Exchanges and Zones Included in Local Service Area</u>   |
|-----------------------------|-------------------|---------------|--------------------------|---|
| <b>Alexandria-Arlington</b> | 8,8,8             | 4,5,6         | 7-10-95                  | All zones of the WMEA, Arcola* Braddock, Catoctin, Dulles*, Dulles Metro*, Engleside, Herndon, Leesburg, Lorton*, Lorton Metro* |
| Appalachia                  | 4,3,4             | 4             | 12-1-93                  | Appalachia, Big Stone Gap, Norton, Pennington Gap, Wise   |
| <b>Ashland</b>              | 8b,7,8b           | 4,5,6         | 12-1-93                  | Ashland, Bethia, Chester, Hanover*, Manakin, Mechanicsville, Midlothian, Richmond, Rockville, Sandston, Varina (C)              |

\* Non-Verizon Virginia Exchange

# For note explanation, see Page 11 following.

LOCAL EXCHANGE SERVICES TARIFF  
S.C.C.-Va.-No. 202

Verizon Virginia Inc.

Section 2  
16th Revised Page 7  
Cancels 15th Revised Page 7

LOCAL EXCHANGE SERVICE

B. REGULATIONS (Cont'd)

3. Exchange and Zone Rate Classes and Local Service Areas (Cont'd)

| Exchange or Zone                   | Rate Class | Notes# | Exchange Map Date | Exchanges and Zones Included in Local Service Area   |
|------------------------------------|------------|--------|-------------------|--|
| Madison                            | 6,4,6      | 4      | 12-1-93           | Criglersville, Culpeper, Madison, Orange, Shenandoah Park  |
| <b>Manakin</b>                     | 8b,7,8b    | 4,5,6  | 12-1-93           | Ashland, Bethia, Chester, Goochland, Manakin, Mechanicsville, Midlothian, Powhatan, Richmond, Rockville, Sandston, Varina (C)  |
| Marshall                           | 6,5,6      | 4      | 12-1-93           | Culpeper, Marshall, Middleburg, The Plains, Upperville, Warrenton  |
| McKenney                           | 8b,8b,8b   | 4      | 5-17-02           | Alberta*, Dinwiddie, Emporia*, McKenney, Petersburg, Stony Creek*  |
| <b>Mechanicsville</b>              | 7,7,7      | 4,5,6  | 7-10-95           | Ashland, Bethia, Chester, Dawn*, Hanover*, Manakin, Mechanicsville, Midlothian, Old Church*, Providence Forge, Richmond, Rockville, Sandston, Varina (C)   |
| Middleburg                         | 6,5,6      | 4      | 5-5-95            | Arcola*, Bluemont, Haymarket*, Leesburg, Marshall, Middleburg, Mount Gilead, The Plains, Upperville  |
| <b>Midlothian</b>                  | 7,7,7      | 4,5,6  | 12-1-93           | Amelia*, Ashland, Bethia, Chester, Manakin, Mechanicsville, Midlothian, Powhatan, Richmond, Rockville, Sandston, Varina  |
| Mineral                            | 5,3,5      | 4      | 12-1-93           | Brokenburg, Fife, Goochland, Ladysmith*, Louisa, Mineral, Unionville   |
| Montvale                           | 7,6,7      | 4      | 12-1-93           | Bedford, Buchanan, Montvale, Roanoke, Salem, Stone Mountain  |
| <b>Mount Gilead</b>                | 6,5,6      | 4,5    | 12-1-93           | Bluemont, Catoctin, Leesburg, Middleburg, Mount Gilead, Upperville   |
| Narrows                            | 3,3,3      | 4      | 12-1-93           | Narrows, Pearisburg, Peterstown, W. Va*, Rocky Gap*  |
| <b>Newport News Zone</b>           | 8b,7,8b    | 4,5,6  | 12-1-93           | Chuckatuck*, Crittenden*, Gloucester*, Great Bridge*, Hayes*, Hickory*, All zones of the NNMEA, Norfolk-Va. Beach Zone, Portsmouth Zone, Princess Anne*, Smithfield*, Surry*, Suffolk, Toano, Williamsburg, Windsor* |
| <b>Norfolk-Virginia Beach Zone</b> | 8b,7,8b    | 4,5,6  | 12-1-93           | All zones of the NMEA, Cape Charles, Chuckatuck*, Crittenden*, Franklin*, Holland*, Knotts Is., N.C.* , All zones of the NNMEA, Smithfield*, Suffolk, Whaleyville, Windsor*  |
| Norton                             | 5,4,5      | 4      | 12-1-93           | Appalachia, Big Stone Gap, Coeburn, Norton, Pound, Wise  |

\* Non-Verizon Virginia Exchange  
# For note explanation, see Page 11 following.

## **Competitiveness Test Ashland, Manakin and Mechanicsville Exchanges**

### **Step A**

**A minimum of 75% of the businesses in the telephone exchange area can choose business telephone service from among at least two (2) competitors to Verizon**

This test is met by a number of competitors, including AT&T Wireless, Sprint Wireless and AT&T (see Attachment A-Ashland, Manakin and Mechanicsville Exchanges).

### **Step B**

**A minimum of two (2) of the competitors to Verizon in part "a" must offer business local telephone service that may be purchased by the business customer without a corresponding requirement to purchase non-telecommunications services (e.g., video or broadband internet service) from that competitor**

This test is met by a number of competitors, including AT&T Wireless, Sprint Wireless and AT&T (see Attachment B-Ashland, Manakin and Mechanicsville Exchanges).

### **Step C**

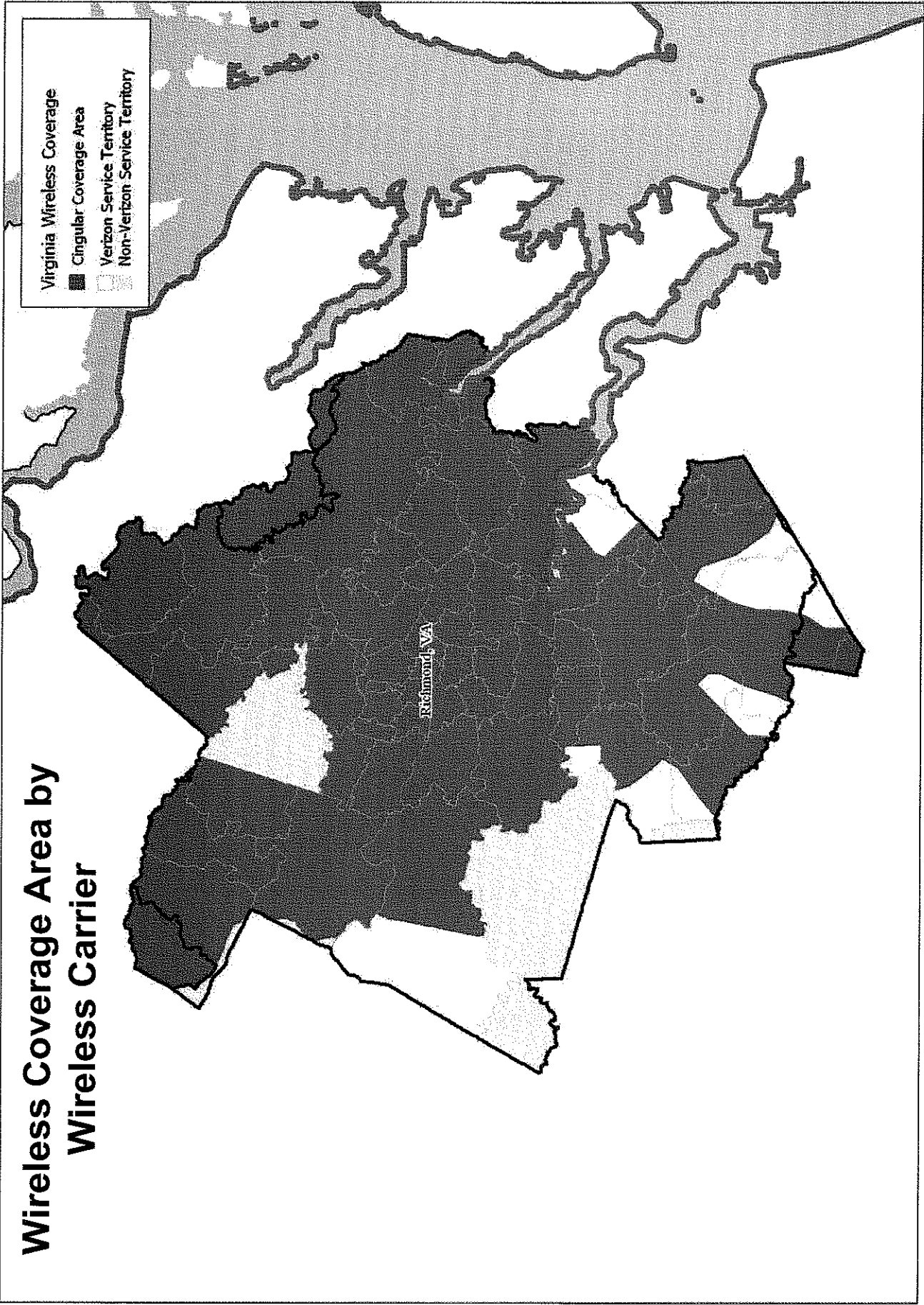
**At least 50% of the businesses in the telephone exchange area can choose a facilities-based competitor that owns its own wireline network facilities**

This test is met by Comcast. Cable operators maintain online databases of business cable telephony availability by ZIP code. By determining which ZIP codes were contained in each exchange and the degree of overlap between each ZIP code and each exchange, and by manually entering each of these ZIP codes into cable company websites, it was possible to generate estimates of business cable coverage.

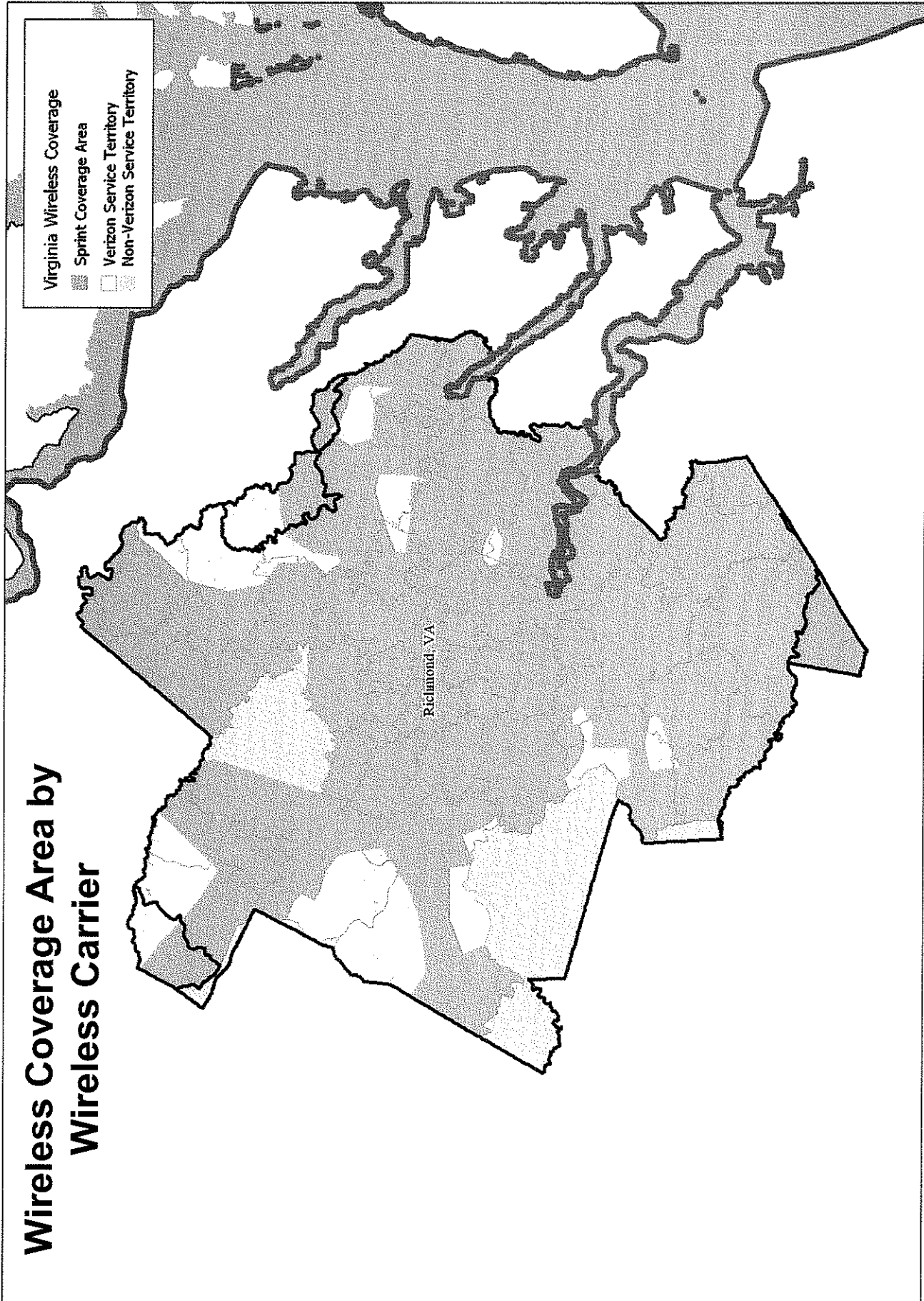
[BEGIN CONFIDENTIAL] [END CONFIDENTIAL] These estimates indicate that cable telephony is available to more than 50 percent of businesses in the Ashland, Mechanicsville, and Manakin exchanges. This is supported by information readily available through Comcast Websites and promotional materials.

**ATTACHMENTS A & B  
(Ashland, Manakin, Mechanicsville  
Exchanges)**

# Wireless Coverage Area by Wireless Carrier



# Wireless Coverage Area by Wireless Carrier







## Voice Plans



**AFFORDABLE PACKAGES**  
TO FIT YOUR BUSINESS  
OR PERSONAL NEEDS.

### Business Pooled Nation

The flexibility of pooled minutes across the country.

- Share minutes with other Corporate Responsibility Users around the country on the same account
- No roaming or nationwide long distance charges

### AT&T Nation plans

Think of the entire country as your calling region.

- National calling
- No roaming or nationwide long distance charges

### Business Pooled Nation

Nationwide reach plus the flexibility of pooled minutes

Share minutes with other Corporate Responsibility Users around the country on the same account

No roaming or long distance charges across most major cities

### AT&T Nation Plans

### Qualify For Discounts

Get special deals through your employer or school!

Enter work email

Prices:

Why we need your email \$44.99 for up to 450 minutes to \$154.99 for up to 3000 minutes

National calling

No roaming or nationwide long distance charges

Prices: \$39.99 for up to 450 minutes to \$199.99 for up to 6000 minutes

### Quick Links

Rate Plan Compatibility: Compatible with GSM/GPRS phones

Email

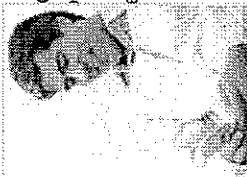
Roaming: No roaming charges nationwide

Nights and Weekends: Unlimited Nights and Weekends included

### Small Business

Learn about plans exclusively for Small Business

[LEARN MORE](#)



ce: ing distance included  
ee: activation fee applies  
Rates and Charges

Roaming: No roaming charges nationwide

Nights and Weekends: Unlimited Nights and Weekends included on plans \$59.99 and higher

Long Distance: Nationwide long distance included

Activation Fee: \$36 one-time activation fee applies

Sign in to the Premier Enterprise Portal

### Next Steps

Have a Business Solutions Expert more about the Premier Enterprise Portal contact you.

Contact AT&T  
Find a Store

### Order by Phone

Call now to place a new order or add to your existing account.

1-800-450-7522



Sprint.com | Business | Find a Store | About Us | Contact Us

Enter your search question here

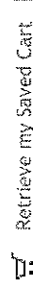
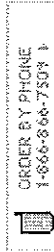
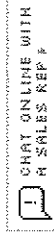
Ashland

Mankin

Mechanicsville

Packages | Phones | Plans | Services | Accessories | Promotions | Coverage Maps | Shopping Cart | En Español

PLAN PHONES SERVICES ACCESSORIES



Retrieve my Saved Cart

You are shopping in Mechanicsville, VA 23111

Narrow My List >

Nextel Direct Connect®

Individual

Share

Business

Mobile Broadband Cards

**Existing Customers:**  
 Switch to The Simply Everything Plan™ without extending your contract.  
 > Switch today

The Simply Everything Plan™  
 More than just talk, it's the whole enchilada.  
 \$99.99/month.\*

\* other monthly charges apply

### Sprint Business Essentials

Everything you need to keep your business buzzing with pooled minutes to share with other subscribers on the same account.

#### This plan includes:

- Unlimited mobile to mobile
- Night calling and weekends starting at 7 p.m.
- Domestic long distance and roaming
- Additional lines (2-5) \$25/mo. per line
- Learn more about what's included in this plan

#### Additional plan options:

- Unlimited Nights & Weekends
- Unlimited Nights & Weekends starting at 7pm! - \$0.00
- Night & Weekend Minutes - Nights starting at 6 p.m. - \$10.00

| Anytime Minutes | Monthly Price | Additional Anytime Minutes | Lines |
|-----------------|---------------|----------------------------|-------|
| 400             | \$39.99       | 40¢/min                    | 2     |
| 1000            | \$59.99       | 40¢/min                    | 2     |
| 1400            | \$79.99       | 40¢/min                    | 2     |
| 2000            | \$99.99       | 40¢/min                    | 2     |

|      |          |         |   |    |
|------|----------|---------|---|----|
| 3000 | \$149.99 | 40¢/min | 2 | \$ |
| 4000 | \$199.99 | 40¢/min | 2 | \$ |

### Sprint Business Essentials - Direct Connect

Everything you need to keep your business buzzing with pooled minutes to share with other subscribers on the same account.

**This plan includes**

- Unlimited mobile to mobile
- Unlimited Direct Connect® and Group Connect®
- Night calling and weekends starting at 7 p.m.
- Domestic long distance and roaming
- Lines 2-5 \$25/line/mo.

Learn more about what's included in this plan

**Additional plan options:**

- Unlimited Nights & Weekends**
- Nights and Weekends - Starting at 7pm - \$0.00
- Nights and Weekends - Starting at 6pm - \$10.00

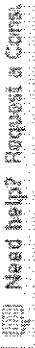
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|-----------------|---------------|----------------------------|-------|
| 400             | \$39.99       | 40¢/min                    | 2     |
| 1000            | \$59.99       | 40¢/min                    | 2     |
| 1400            | \$79.99       | 40¢/min                    | 2     |
| 2000            | \$99.99       | 40¢/min                    | 2     |
| 3000            | \$149.99      | 40¢/min                    | 2     |
| 4000            | \$199.99      | 40¢/min                    | 2     |

Features included in all voice plans.

**Terms & Conditions**

[Your Privacy Rights](#) | [Acceptable Use Policy and Visitor Agreement](#) | [Copyright Notices](#) | [Find a Store](#) | [Contact Us](#) | [Email Sign Up](#)

# AT&T Business Network for Small Business

 Need help? Request a Call

## Summary

Order Requirements

### Combine Long Distance and Local Service and Save!


AT&T Business Network for Small Business brings you clear connections, first class service, and great rates for your Long Distance and Local calls.

*Manakin*

**Order Now**

Order this Product/Service

### Simplify and Save

Shopping for 804-784-  
Shop for Another Number

Compare All Plans

### Is Your Business Lai

Combine voice and data for  
to 24 locations and save.

Learn More

### Find a toll-free num

8\*\*  -  -  - 

Ex: 888-BUY-HERE

Toll-Free Recommendation

Need to Order by Phone?

For live assistance,  
call **866.800.8480**  
from 9am to 7pm EST,  
Monday thru Friday  
(excluding holidays).

## Plan Details

- Plans that can grow with your business
- Simple online ordering
- Greater discounts for longer term commitments
- Access to online account management tools
- Variety of calling features that can be customized by line

Compare All Plans

Order Now

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- Access to online account management tools
- Variety of calling features that can be customized by line

[Compare All Plans](#)

[Order Now](#)

Need help? Request a Consultation

[Order this Product/Service](#)

## Simplify and Save

Shopping for 804-730-~~XXXX~~  
Shop for Another Number

[Order Now](#)

*Mechanical'sville*

[Compare All Plans](#)

## Is Your Business Laid Out?

Combine voice and data for up to 24 locations and save. [Learn More](#)

## Find a toll-free number

8\*\* - - - - -

Ex: 888-BUY-HERE

[Toll-Free Recommendation](#)

[Need to Order by Phone?](#)

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- Variety of calling features that can be customized by line

[Compare All Plans](#)

[Order Now](#)

[Need Help? Request a Consultation](#)

[Order this Product/Service](#)

## Simplify and Save

Shopping for 804-798-~~8480~~  
Shop for Another Number

[Order Now](#)

*Asklund*

[Compare All Plans](#)

## Is Your Business Laid

Combine voice and data for  
to 24 locations and save.  
Learn More

## Find a toll-free num

8\*\* - - -

Ex: 888-BUY-HERE

[Toll-Free Recommendation](#)

[Need to Order by Phone?](#)

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(excluding holidays).

**ATTACHMENT C**  
**(Ashland, Manakin, Mechanicsville**  
**Exchanges)**





Existing Customers click here

### Small & Medium Business

Your location: 23005 Reset

*Ashland*



## Business Class™ Voice

### Browse Products

Internet

Voice

TV

### How Can We Help You?

- I want to order now.
- I have questions.
- I'd like someone to contact me.

### You need more than a phone line. You need a phone line that saves you money.

Comcast Business Class™ Voice plans deliver crystal-clear, reliable voice lines plus the advanced features and functions that can help a small business sound - and operate - like a big business.

#### Basic Features:

- Unlimited local and domestic long-distance calling
- Free calls to Canada and certain US Territories
- Great international rates
- Free directory listing

#### Productivity Features:

- Call Transfer
- 3-Way Mini Conference Calling
- Call Forwarding (selective, unconditional)
- Hunt Group
- Call Hold
- Call Waiting
- Caller ID
- Speed Dial 8 and Speed Dial 30

#### Voice Mail:

- Email or text notification of voicemail
- Listen to voicemail from any phone
- Listen to voicemail online
- Check call history online



Existing Customers click here »

Small & Medium Business

Your location: 23103 Reset

Manakin



## Business Class™ Voice

### Browse Products

Internet

Voice

TV

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- Caller ID
- Speed Dial 8 and Speed Dial 30



Existing Customers click here

Small & Medium Business

Your location: 23116 Reset



*Mechanicsville*

## Business Class™ Voice

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Internet

Voice

TV

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- I want to order now.
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