#### DIVISION OF SECURITIES AND RETAIL FRANCHISING

The Division of Securities and Retail Franchising of the State Corporation Commission is charged with the administration of the following laws:

Virginia Securities Act (known as the "Blue Sky" Law), Virginia Code §§ 13.1-501 through 13.1-527.3.

Virginia Trademark and Service Mark Act, Virginia Code §§ 59.1-92.1 through 59.1-92.21.

Virginia Retail Franchising Act, Virginia Code §§ 13.1-557 through 13.1-574.

## UNDER THE VIRGINIA SECURITIES ACT:

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- 14 securities registrations denied, withdrawn, or terminated
- 3,104 investment company notice filings originals and renewals accepted
- investment company notice filings originals and renewals denied, withdrawn, or terminated
- 30 exemptions from registration approved
- 2 exemptions from registration denied, withdrawn, or terminated
- 1,624 exemption notice filings for federal-covered securities accepted
- 45 exemption notice filings for federal-covered securities denied, withdrawn, or terminated
- 2,385 broker-dealer registrations and renewals approved
- broker-dealer registrations and renewals denied, withdrawn, or terminated
- 118 broker-dealer audits completed
- 185,370 broker-dealer agent registrations and renewals approved
- 30,414 broker-dealer agent registrations and renewals denied, withdrawn, or terminated
- 3,002 investment advisor registrations, renewals, and amendments approved
- 208 investment advisor registrations, renewals, and amendments denied, withdrawn, or terminated
- 94 investment advisor audits completed
- 352 audit violation deficiencies resolved
- 13,264 investment advisor representative registrations and renewals approved
- 2,323 investment advisor representative registrations and renewals denied, withdrawn, or terminated
  - 81 agent of issuer registrations and renewals approved
  - 12 agent of issuer registrations and renewals denied, withdrawn, or terminated
  - 128 investigations completed

## UNDER THE VIRGINIA TRADEMARK AND SERVICE MARK ACT:

- 779 trademarks and/or service marks approved, renewed, or assigned
- 496 trademarks and/or service marks denied, abandoned, expired, or withdrawn

## UNDER THE VIRGINIA RETAIL FRANCHISING ACT:

- 1,573 franchise registrations, renewals, or post-effective amendments approved
- 441 franchise registrations, renewals, or post-effective amendments denied, withdrawn, non-renewed, or terminated
- 26 investigations completed

# ORDERS, JUDGMENTS AND SETTLEMENTS:

- orders granting exemptions and/or official interpretations
- orders for subpoena of records by banks, corporations, and individuals
- 40 orders of show cause
- 35 judgments of compromise and settlement
- 31 final orders and/or judgments
- 14 temporary injunctions
- 2 special supervision

## COMPLAINTS:

- resulting in investigations
- 36 referred
- 11 no authority to investigate
- 30 no violation of Securities or Franchise Acts

#### TELEPHONE CALLS AND E-MAILS:

- 18 investigation general inquiry
- 1,576 investigation pending
- 182 enforcement general inquiry
- 4,289 enforcement pending
- 4,771 registration general inquiry
- 15,511 registration pending
  - 25 audit general inquiry
  - 649 audit pending
  - 994 examination general inquiry
- 8,975 examination pending

# COMPARISON OF FEES COLLECTED BY THE DIVISION OF SECURITIES AND RETAIL FRANCHISING FOR THE YEARS ENDING DECEMBER 31, 2009 AND DECEMBER 31, 2010

Kind	2009	2010	Increase or <u>Decrease</u>
Securities Act	\$9,043785.81	\$9,109,799.03	\$66,013.22
Retail Franchising Act	469,700.00	460,350.00	(9,350.00)
Trademarks-Service Marks	23,540.00	\$27,660.00	\$4,120.00
Penalties	71,944.64	242,550.01	170,605.37
Global Settlement Penalties	4,677,988.63	2,362,411.61	(2,315,577.02)
Cost of Investigations	57,839.00	78,725.01	20,886.01
TOTAL	\$14,344,798.08	\$12,281,495.66	(\$2,063,302.42)