## DIVISION OF SECURITIES AND RETAIL FRANCHISING

The Division of Securities and Retail Franchising of the State Corporation Commission is charged with the administration of the following laws:

Virginia Securities Act (known as the "Blue Sky" Law), Virginia Code §§ 13.1-501 through 13.1-527.3.

Virginia Trademark and Service Mark Act, Virginia Code §§ 59.1-92.1 through 59.1-92.21.

Virginia Retail Franchising Act, Virginia Code §§ 13.1-557 through 13.1-574.

#### UNDER THE VIRGINIA SECURITIES ACT:

12	agent of issuer registrations and renewals denied, withdrawn, or terminated		
37	securities registrations approved		
30	securities registrations denied, withdrawn, or terminated		
2,799	investment company notice filings originals and renewals accepted		
338	investment company notice filings originals and renewals denied, withdrawn, or terminated		
29	exemptions from registration approved		
2	exemptions from registration denied, withdrawn, or terminated		
1,592	exemption notice filings for federal-covered securities accepted		
2	exemption notice filings for federal-covered securities denied, withdrawn, or terminated		
2,446	broker-dealer registrations and renewals approved		
233	broker-dealer registrations and renewals denied, withdrawn, or terminated		
92	broker-dealer audits completed		
147,220	broker-dealer agent registrations and renewals approved		
0	broker-dealer agents placed on special supervision		
589	broker-dealer agent registrations and renewals denied, withdrawn, or terminated		
2,970	investment advisor registrations, renewals, and amendments approved		
224	investment advisor registrations, renewals, and amendments denied, withdrawn, or terminated		
87	investment advisor audits completed		
472	audit violation deficiencies resolved		

# UNDER THE VIRGINIA TRADEMARK AND SERVICE MARK ACT:

investigations completed

trademarks and/or service marks approved, renewed, or assigned

agent of issuer registrations and renewals approved

trademarks and/or service marks denied, abandoned, expired, or withdrawn

investment advisor representative registrations and renewals approved

#### UNDER THE VIRGINIA RETAIL FRANCHISING ACT:

- 1,617 franchise registrations, renewals, or post-effective amendments approved
- 550 franchise registrations, renewals, or post-effective amendments denied, withdrawn, non-renewed, or terminated

investment advisor representative registrations and renewals denied, withdrawn, or terminated

41 investigations completed

# ORDERS, JUDGMENTS AND SETTLEMENTS:

11,050

179

87

147

- 15 orders granting exemptions and/or official interpretations
- 0 orders filing and/or canceling surety bonds
- orders for subpoena of records by banks, corporations, and individuals
- 23 orders of show cause
- 48 judgments of compromise and settlement
- 42 final orders and/or judgments
- 16 temporary injunctions

### TELEPHONE CALLS, E-MAILS AND COMPLAINTS:

888	enforcement general inquiry calls/e-mails
3,080	calls/e-mails regarding pending enforcements
708	calls/e-mails regarding pending registrations
18,493	registration general inquiry calls/e-mails
1,757	calls/e-mails regarding pending audits
462	audit general inquiry calls/e-mails
8,761	examination general inquiry calls/e-mails
2,180	calls/e-mails regarding pending examinations
213	complaints resulting in investigations

- 53 complaints referred
- 3 complaints with no authority to investigate
- 30 complaints with no violation of Securities or Franchise Acts

# COMPARISON OF FEES COLLECTED BY THE DIVISION OF SECURITIES AND RETAIL FRANCHISING FOR THE YEARS ENDING DECEMBER 31, 2008 AND DECEMBER 31, 2009

Kind	<u>2008</u>	2009	Increase or (Decrease)
Securities Act	\$9,119,271.97	\$9,043,785.81	(\$75,486.16)
Retail Franchising Act	\$538,000.00	469,700.00	(68,300.00)
Trademarks-Service Marks	\$25,050.00	23,540.00	(1,510.00)
Penalties	\$984,200.00	36,694.64	(947,505.36)
Global Settlement Penalties	\$103,415.00	4,677,988.63	4,574,573.63
Cost of Investigations	96,950.00	31,039.00	(65,911.00)
TOTAL	\$10,866,886.97	\$14,282,748.08	\$3,415,861.11