

## VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV. 2011 to 30 APRIL. 2012

Test: Life And Annuities & Health



FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D.Banker & Company	Life & Annuities & Health	206	130	76	63.1	36.9
2042	ABLE Incorporated	Life & Annuities & Health	160	114	46	71.3	28.8
2008	CAPE Education	Life & Annuities & Health	41	31	10	75.6	24.4
2012	Financial Academy	Life & Annuities & Health	263	161	102	61.2	38.8
2023	Insurance Training Services	Life & Annuities & Health	30	18	12	60.0	40.0
2026	Kaplan Financial	Life & Annuities & Health	173	127	46	73.4	26.6
7777	No Pre-Licensing School Education	Life & Annuities & Health	289	207	82	71.6	28.4
2052	PreLicense.com	Life & Annuities & Health	68	37	31	54.4	45.6
8888	Prelicense Eductn Schl not listed	Life & Annuities & Health	113	79	34	69.9	30.1
2050	Primerica Life Insurance Company	Life & Annuities & Health	64	36	28	56.3	43.8
2070	Test Teachers	Life & Annuities & Health	120	93	27	77.5	22.5
9999	Unknown Pre-Licensing School	Life & Annuities & Health	442	263	179	59.5	40.5
	Other	Life & Annuities & Health	79	51	28	64.6	35.4
		<b>Total Schools</b>	2048	1347	701	66.0	34.0

## VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance

Admin. Date: 01 NOV. 2011 to 30 APRIL. 2012

Test: Property & Casualty



FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D. Banker & Company	Property & Casualty	268	131	137	48.9	51.1
2042	ABLE Incorporated	Property & Casualty	45	29	16	64.4	35.6
2072	America's Professor	Property & Casualty	22	19	3	86.4	13.6
2008	CAPE Education	Property & Casualty	105	63	42	60.0	40.0
2012	Financial Academy	Property & Casualty	76	43	33	56.6	43.4
2017	Independent Insurance Agents of VA	Property & Casualty	34	26	8	76.5	23.5
2024	Insurance University	Property & Casualty	28	27	1	96.4	3.6
2026	Kaplan Financial	Property & Casualty	82	41	41	50.0	50.0
7777	No Pre-Licensing School Education	Property & Casualty	140	64	76	45.7	54.3
8888	Pre-License Eductn Schl not listed	Property & Casualty	31	20	11	64.5	35.5
2070	Test Teachers	Property & Casualty	98	64	34	65.3	34.7
9999	Unknown Pre-Licensing School	Property & Casualty	113	63	50	55.8	44.2
	Other	Property & Casualty	79	45	34	57.0	43.0
		<b>Total Schools</b>	1121	635	486	57.0	43.0

**VIRGINIA INSURANCE SCHOOL SUMMARY**

Program: Virginia Insurance



Admin. Date: 01 NOV. 2011 to 30 APRIL. 2012

Test: Life And Annuities

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D. Banker & Company	Life And Annuities	96	53	43	55.2	44.8
2042	ABLE Incorporated	Life And Annuities	86	68	18	79.1	20.9
2012	Financial Academy	Life And Annuities	64	44	20	68.8	31.3
2050	Primerica Insurance Company	Life And Annuities	351	190	161	54.1	45.9
7777	No Pre-Licensing School Education	Life And Annuities	115	80	35	69.6	30.4
8888	Prelicense Eductn Schl not listed	Life And Annuities	53	31	22	58.5	41.5
2070	Test Teachers	Life And Annuities	32	24	8	75.0	25.0
9999	Unknown Pre-Licensing School	Life And Annuities	212	114	98	53.8	46.2
	Other	Life And Annuities	87	57	30	65.5	34.5
		<b>Total Schools</b>	1096	661	435	60.0	40.0

**VIRGINIA INSURANCE SCHOOL SUMMARY**

Program: Virginia Insurance



Admin. Date: 01 NOV. 2011 to 30 APRIL. 2012

Test: Title

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2036	The Butler Company	Title	35	17	18	48.6	51.4
2008	CAPE Education	Title	22	9	13	40.9	59.1
2039	Virginia Land Title Assocn	Title	22	13	9	59.1	40.9
	Other	Title	30	14	16	46.7	53.3
		<b>Total Schools</b>	109	53	56	49.0	51.0

**VIRGINIA INSURANCE SCHOOL SUMMARY**

Program: Virginia Insurance



Admin. Date: 01 NOV. 2011 to 30 APRIL. 2012

Test: Personal Lines

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2002	A.D.Banker & Company	Personal Lines	40	22	18	55.0	45.0
2012	Financial Academy	Personal Lines	131	52	79	39.7	60.3
2023	Insurance Training Services	Personal Lines	104	48	56	46.2	53.8
2024	Insurance University	Personal Lines	122	115	7	94.3	5.7
2050	Preimerica Life Insurace Company	Personal Lines	26	10	16	38.5	61.5
2031	School of Insurance Concepts	Personal Lines	99	37	62	37.4	62.6
9999	Unknown Pre-Licensing School	Personal Lines	222	196	26	88.3	11.7
	Other	Personal Lines	37	17	20	45.9	54.1
		<b>Total Schools</b>	781	497	284	64.0	36.0

**VIRGINIA INSURANCE SCHOOL SUMMARY**

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Admin. Date: 01 NOV. 2011 to 30 APRIL. 2012

Test: Health

FirstTime and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	%Passed	%Failed
2012	Financial Academy	Health	150	62	88	41.3	58.7
7777	No Pre-Licensing School Education	Health	25	17	8	68.0	32.0
9999	Unknown Pre-Licensing School	Health	107	53	54	49.5	50.5
	Other	Health	96	56	40	58.3	41.7
		<b>Total Schools</b>	378	188	190	50.0	50.0