

# VIRGINIA INSURANCE SCHOOL SUMMARY

**Program:** Virginia Insurance  
**Administration Date:** 07/01/2008 to 06/30/2010  
**Test:** TITLE

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
7777	No Pre-licensing School Education	TITLE	10	8	2	80.0	20.0
		TITLE	165	116	49	70.3	29.7
8888	Prelicensing Education School not listed	TITLE	27	16	11	59.3	40.7
2036	The Butler Company	TITLE	103	84	19	81.6	18.4
2039	Viginia Land Title Assoc	TITLE	32	28	4	87.5	12.5
		<b>TOTAL</b>	<b>347</b>	<b>259</b>	<b>88</b>	<b>74.6</b>	<b>25.4</b>

# VIRGINIA INSURANCE SCHOOL SUMMARY

**Program:** Virginia Insurance  
**Administration Date:** 07/01/2008 to 06/30/2010  
**Test:** PROPERTY & CASUALTY

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	PROPERTY & CASUALTY	832	309	523	37.1	62.9
2008	CAPE Education	PROPERTY & CASUALTY	370	136	234	36.8	63.2
2012	Financial Academy	PROPERTY & CASUALTY	367	167	200	45.5	54.5
2013	Financial Services Institute	PROPERTY & CASUALTY	17	5	12	29.4	70.6
2017	Independent Insurance Agents of Virginia	PROPERTY & CASUALTY	121	51	70	42.1	57.9
2023	Insurance Training Services	PROPERTY & CASUALTY	35	19	16	54.3	45.7
2024	Insurance University	PROPERTY & CASUALTY	113	94	19	83.2	16.8
2026	Kaplan Financial	PROPERTY & CASUALTY	142	70	72	49.3	50.7
7777	No Pre-licensing School Education	PROPERTY & CASUALTY	1,078	404	674	37.5	62.5
		PROPERTY & CASUALTY	1,543	592	951	38.4	61.6
8888	Prelicensing Education School not listed	PROPERTY & CASUALTY	248	105	143	42.3	57.7
2028	ProEd Center	PROPERTY & CASUALTY	30	7	23	23.3	76.7
9999	Unknown Pre-licensing School	PROPERTY & CASUALTY	61	15	46	24.6	75.4
		<b>TOTAL</b>	<b>4,988</b>	<b>1,992</b>	<b>2,996</b>	<b>39.9</b>	<b>60.1</b>

# VIRGINIA INSURANCE SCHOOL SUMMARY

**Program:** Virginia Insurance  
**Administration Date:** 07/01/2008 to 06/30/2010  
**Test:** PERSONAL LINES

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	PERSONAL LINES	35	11	24	31.4	68.6
2008	CAPE Education	PERSONAL LINES	42	8	34	19.0	81.0
2012	Financial Academy	PERSONAL LINES	81	41	40	50.6	49.4
2017	Independent Insurance Agents of Virginia	PERSONAL LINES	15	9	6	60.0	40.0
2024	Insurance University	PERSONAL LINES	534	465	69	87.1	12.9
2026	Kaplan Financial	PERSONAL LINES	75	32	43	42.7	57.3
7777	No Pre-licensing School Education	PERSONAL LINES	607	350	257	57.7	42.3
		PERSONAL LINES	838	646	192	77.1	22.9
8888	Prelicensing Education School not listed	PERSONAL LINES	52	32	20	61.5	38.5
2050	Primerica Life Insurance Company	PERSONAL LINES	29	11	18	37.9	62.1
9999	Unknown Pre-licensing School	PERSONAL LINES	17	8	9	47.1	52.9
		<b>TOTAL</b>	<b>2,328</b>	<b>1,613</b>	<b>715</b>	<b>69.3</b>	<b>30.7</b>

# VIRGINIA INSURANCE SCHOOL SUMMARY

**Program:** Virginia Insurance  
**Administration Date:** 07/01/2008 to 06/30/2010  
**Test:** LIFE AND ANNUITIES & HEALTH

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	LIFE AND ANNUITIES & F	739	357	382	48.3	51.7
2051	Academy of Continuing Education, Inc.	LIFE AND ANNUITIES & F	25	12	13	48.0	52.0
2007	Bryant & Stratton College	LIFE AND ANNUITIES & F	14	4	10	28.6	71.4
2008	CAPE Education	LIFE AND ANNUITIES & F	154	92	62	59.7	40.3
2012	Financial Academy	LIFE AND ANNUITIES & F	1,057	563	494	53.3	46.7
2013	Financial Services Institute	LIFE AND ANNUITIES & F	169	85	84	50.3	49.7
2017	Independent Insurance Agents of Virginia	LIFE AND ANNUITIES & F	10	9	1	90.0	10.0
2023	Insurance Training Services	LIFE AND ANNUITIES & F	101	49	52	48.5	51.5
2026	Kaplan Financial	LIFE AND ANNUITIES & F	283	173	110	61.1	38.9
7777	No Pre-licensing School Education	LIFE AND ANNUITIES & F	2,287	1,081	1,206	47.3	52.7
		LIFE AND ANNUITIES & F	3,500	1,699	1,801	48.5	51.5
8888	Prelicensing Education School not listed	LIFE AND ANNUITIES & F	1,371	646	725	47.1	52.9
2050	Primerica Life Insurance Company	LIFE AND ANNUITIES & F	149	61	88	40.9	59.1
					2	66.7	33.3
2070	Test Teachers	LIFE AND ANNUITIES & F	12	8	4	66.7	33.3
9999	Unknown Pre-licensing School	LIFE AND ANNUITIES & F	173	73	100	42.2	57.8
		<b>TOTAL</b>	<b>10,077</b>	<b>4,925</b>	<b>5,152</b>	<b>48.9</b>	<b>51.1</b>

# VIRGINIA INSURANCE SCHOOL SUMMARY

**Program:** Virginia Insurance  
**Administration Date:** 07/01/2008 to 06/30/2010  
**Test:** LIFE AND ANNUITIES

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	LIFE AND ANNUITIES	155	79	76	51.0	49.0
2008	CAPE Education	LIFE AND ANNUITIES	32	19	13	59.4	40.6
2012	Financial Academy	LIFE AND ANNUITIES	303	164	139	54.1	45.9
2013	Financial Services Institute	LIFE AND ANNUITIES	37	22	15	59.5	40.5
2017	Independent Insurance Agents of Virginia	LIFE AND ANNUITIES	12	10	2	83.3	16.7
2026	Kaplan Financial	LIFE AND ANNUITIES	131	81	50	61.8	38.2
7777	No Pre-licensing School Education	LIFE AND ANNUITIES	801	318	483	39.7	60.3
		LIFE AND ANNUITIES	1,764	705	1,058	40.0	60.0
8888	Prelicensing Education School not listed	LIFE AND ANNUITIES	248	106	142	42.7	57.3
2050	Primerica Life Insurance Company	LIFE AND ANNUITIES	825	310	515	37.6	62.4
9999	Unknown Pre-licensing School	LIFE AND ANNUITIES	85	37	48	43.5	56.5
		<b>TOTAL</b>	<b>4,412</b>	<b>1,865</b>	<b>2,546</b>	<b>42.3</b>	<b>57.7</b>

# VIRGINIA INSURANCE SCHOOL SUMMARY

**Program:** Virginia Insurance  
**Administration Date:** 07/01/2008 to 06/30/2010  
**Test:** HEALTH

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	HEALTH	45	17	28	37.8	62.2
2008	CAPE Education	HEALTH	16	6	10	37.5	62.5
2012	Financial Academy	HEALTH	266	118	148	44.4	55.6
2013	Financial Services Institute	HEALTH	416	183	233	44.0	56.0
2026	Kaplan Financial	HEALTH	17	10	7	58.8	41.2
7777	No Pre-licensing School Education	HEALTH	290	139	151	47.9	52.1
		HEALTH	351	156	195	44.4	55.6
8888	Prelicensing Education School not listed	HEALTH	165	76	89	46.1	53.9
9999	Unknown Pre-licensing School	HEALTH	37	15	22	40.5	59.5
		TOTAL	1,626	733	893	45.1	54.9