

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 01/01/2009 to 06/30/2009
Test: TITLE

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
		TITLE	26	19	7	73.1	26.9
8888	Prelicensing Education School not listed	TITLE	10	6	4	60.0	40.0
		TOTAL	73	55	18	75.3	24.7

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 01/01/2009 to 06/30/2009
Test: PROPERTY & CASUALTY

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	PROPERTY & CASUALTY	244	92	152	37.7	62.3
2008	CAPE Education	PROPERTY & CASUALTY	112	40	72	35.7	64.3
2012	Financial Academy	PROPERTY & CASUALTY	75	35	40	46.7	53.3
2017	Independent Insurance Agents of Virginia	PROPERTY & CASUALTY	26	13	13	50.0	50.0
2023	Insurance Training Services	PROPERTY & CASUALTY	12	5	7	41.7	58.3
2024	Insurance University	PROPERTY & CASUALTY	58	48	10	82.8	17.2
2026	Kaplan Financial	PROPERTY & CASUALTY	47	26	21	55.3	44.7
7777	No Pre-licensing School Education	PROPERTY & CASUALTY	273	101	172	37.0	63.0
		PROPERTY & CASUALTY	378	158	220	41.8	58.2
8888	Prelicensing Education School not listed	PROPERTY & CASUALTY	72	29	43	40.3	59.7
9999	Unknown Pre-licensing School	PROPERTY & CASUALTY	10	4	6	40.0	60.0
		TOTAL	1,325	559	766	42.2	57.8

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 01/01/2009 to 06/30/2009
Test: PERSONAL LINES

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2012	Financial Academy	PERSONAL LINES	15	8	7	53.3	46.7
2024	Insurance University	PERSONAL LINES	167	145	22	86.8	13.2
2026	Kaplan Financial	PERSONAL LINES	10	5	5	50.0	50.0
7777	No Pre-licensing School Education	PERSONAL LINES	139	93	46	66.9	33.1
		PERSONAL LINES	247	200	47	81.0	19.0
8888	Prelicensing Education School not listed	PERSONAL LINES	15	13	2	86.7	13.3
		TOTAL	619	472	147	76.3	23.7

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 01/01/2009 to 06/30/2009
Test: LIFE AND ANNUITIES & HEALTH

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	LIFE AND ANNUITIES & F	188	91	97	48.4	51.6
2008	CAPE Education	LIFE AND ANNUITIES & F	42	28	14	66.7	33.3
2012	Financial Academy	LIFE AND ANNUITIES & F	271	142	129	52.4	47.6
2013	Financial Services Institute	LIFE AND ANNUITIES & F	50	20	30	40.0	60.0
2023	Insurance Training Services	LIFE AND ANNUITIES & F	28	13	15	46.4	53.6
2026	Kaplan Financial	LIFE AND ANNUITIES & F	93	59	34	63.4	36.6
7777	No Pre-licensing School Education	LIFE AND ANNUITIES & F	732	356	376	48.6	51.4
		LIFE AND ANNUITIES & F	849	412	437	48.5	51.5
8888	Prelicensing Education School not listed	LIFE AND ANNUITIES & F	430	200	230	46.5	53.5
2050	Primerica Life Insurance Company	LIFE AND ANNUITIES & F	27	9	18	33.3	66.7
9999	Unknown Pre-licensing School	LIFE AND ANNUITIES & F	50	19	31	38.0	62.0
		TOTAL	2,795	1,367	1,428	48.9	51.1

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 01/01/2009 to 06/30/2009
Test: LIFE AND ANNUITIES

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	LIFE AND ANNUITIES	60	25	35	41.7	58.3
2012	Financial Academy	LIFE AND ANNUITIES	83	41	42	49.4	50.6
2026	Kaplan Financial	LIFE AND ANNUITIES	57	37	20	64.9	35.1
7777	No Pre-licensing School Education	LIFE AND ANNUITIES	213	85	128	39.9	60.1
		LIFE AND ANNUITIES	437	172	264	39.4	60.4
8888	Prelicensing Education School not listed	LIFE AND ANNUITIES	77	32	45	41.6	58.4
2050	Primerica Life Insurance Company	LIFE AND ANNUITIES	197	71	126	36.0	64.0
9999	Unknown Pre-licensing School	LIFE AND ANNUITIES	22	14	8	63.6	36.4
		TOTAL	1,174	497	676	42.3	57.6

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 01/01/2009 to 06/30/2009
Test: HEALTH

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	HEALTH	18	6	12	33.3	66.7
2013	Financial Services Institute	HEALTH	11	1	10	9.1	90.9
7777	No Pre-licensing School Education	HEALTH	70	33	37	47.1	52.9
		HEALTH	64	34	30	53.1	46.9
8888	Preficensing Education School not listed	HEALTH	39	18	21	46.2	53.8
		TOTAL	233	108	125	46.4	53.6

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 07/01/2008 to 06/30/2009
Test: TITLE

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
		TITLE	50	35	15	70.0	30.0
8888	Prelicensing Education School not listed	TITLE	10	6	4	60.0	40.0
2036	The Butler Company	TITLE	44	36	8	81.8	18.2
2039	Viginia Land Title Assoc	TITLE	12	9	3	75.0	25.0
		TOTAL	125	91	34	72.8	27.2

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 07/01/2008 to 06/30/2009
Test: PROPERTY & CASUALTY

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	PROPERTY & CASUALTY	495	178	317	36.0	64.0
2008	CAPE Education	PROPERTY & CASUALTY	192	76	116	39.6	60.4
2012	Financial Academy	PROPERTY & CASUALTY	182	74	108	40.7	59.3
2017	Independent Insurance Agents of Virginia	PROPERTY & CASUALTY	51	20	31	39.2	60.8
2023	Insurance Training Services	PROPERTY & CASUALTY	21	9	12	42.9	57.1
2024	Insurance University	PROPERTY & CASUALTY	111	92	19	82.9	17.1
2026	Kaplan Financial	PROPERTY & CASUALTY	78	38	40	48.7	51.3
7777	No Pre-licensing School Education	PROPERTY & CASUALTY	561	215	346	38.3	61.7
		PROPERTY & CASUALTY	711	274	437	38.5	61.5
8888	Prelicensing Education School not listed	PROPERTY & CASUALTY	139	60	79	43.2	56.8
2028	ProEd Center	PROPERTY & CASUALTY	19	3	16	15.8	84.2
9999	Unknown Pre-licensing School	PROPERTY & CASUALTY	29	7	22	24.1	75.9
		TOTAL	2,618	1,062	1,556	40.6	59.4

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 07/01/2008 to 06/30/2009
Test: PERSONAL LINES

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	PERSONAL LINES	25	9	16	36.0	64.0
2008	CAPE Education	PERSONAL LINES	17	3	14	17.6	82.4
2012	Financial Academy	PERSONAL LINES	30	16	14	53.3	46.7
2024	Insurance University	PERSONAL LINES	258	230	28	89.1	10.9
2026	Kaplan Financial	PERSONAL LINES	12	6	6	50.0	50.0
7777	No Pre-licensing School Education	PERSONAL LINES	376	215	161	57.2	42.8
		PERSONAL LINES	435	328	107	75.4	24.6
8888	Prelicensing Education School not listed	PERSONAL LINES	33	24	9	72.7	27.3
2050	Primerica Life Insurance Company	PERSONAL LINES	14	4	10	28.6	71.4
		TOTAL	1,210	840	370	69.4	30.6

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 07/01/2008 to 06/30/2009
Test: LIFE AND ANNUITIES & HEALTH

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	LIFE AND ANNUITIES & F	452	214	238	47.3	52.7
2051	Academy of Continuing Education, Inc.	LIFE AND ANNUITIES & F	15	7	8	46.7	53.3
2007	Bryant & Stratton College	LIFE AND ANNUITIES & F	14	4	10	28.6	71.4
2008	CAPE Education	LIFE AND ANNUITIES & F	75	49	26	65.3	34.7
2012	Financial Academy	LIFE AND ANNUITIES & F	564	282	282	50.0	50.0
2013	Financial Services Institute	LIFE AND ANNUITIES & F	75	34	41	45.3	54.7
2023	Insurance Training Services	LIFE AND ANNUITIES & F	53	21	32	39.6	60.4
2026	Kaplan Financial	LIFE AND ANNUITIES & F	158	95	63	60.1	39.9
7777	No Pre-licensing School Education	LIFE AND ANNUITIES & F	1,365	645	720	47.3	52.7
		LIFE AND ANNUITIES & F	1,807	859	948	47.5	52.5
8888	Prelicensing Education School not listed	LIFE AND ANNUITIES & F	745	354	391	47.5	52.5
2050	Primerica Life Insurance Company	LIFE AND ANNUITIES & F	68	27	41	39.7	60.3
9999	Unknown Pre-licensing School	LIFE AND ANNUITIES & F	105	45	60	42.9	57.1
		TOTAL	5,520	2,649	2,871	48.0	52.0

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 07/01/2008 to 06/30/2009
Test: LIFE AND ANNUITIES

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	LIFE AND ANNUITIES	84	40	44	47.6	52.4
2008	CAPE Education	LIFE AND ANNUITIES	18	12	6	66.7	33.3
2012	Financial Academy	LIFE AND ANNUITIES	203	95	108	46.8	53.2
2013	Financial Services Institute	LIFE AND ANNUITIES	22	14	8	63.6	36.4
2017	Independent Insurance Agents of Virginia	LIFE AND ANNUITIES	10	8	2	80.0	20.0
2026	Kaplan Financial	LIFE AND ANNUITIES	99	68	31	68.7	31.3
7777	No Pre-licensing School Education	LIFE AND ANNUITIES	418	163	255	39.0	61.0
		LIFE AND ANNUITIES	797	291	505	36.5	63.4
8888	Prelicensing Education School not listed	LIFE AND ANNUITIES	151	61	90	40.4	59.6
2050	Primerica Life Insurance Company	LIFE AND ANNUITIES	433	149	284	34.4	65.6
9999	Unknown Pre-licensing School	LIFE AND ANNUITIES	47	23	24	48.9	51.1
		TOTAL	2,292	931	1,360	40.6	59.3

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
 Administration Date: 07/01/2008 to 06/30/2009
 Test: HEALTH

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	HEALTH	29	10	19	34.5	65.5
2012	Financial Academy	HEALTH	23	12	11	52.2	47.8
2013	Financial Services Institute	HEALTH	132	41	91	31.1	68.9
7777	No Pre-licensing School Education	HEALTH	148	78	70	52.7	47.3
		HEALTH	148	71	77	48.0	52.0
8888	Prelicensing Education School not listed	HEALTH	60	31	29	51.7	48.3
9999	Unknown Pre-licensing School	HEALTH	10	3	7	30.0	70.0
		TOTAL	581	263	318	45.3	54.7

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 07/01/2008 to 12/31/2008
Test: TITLE

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
		TITLE	24	16	8	66.7	33.3
2036	The Butler Company	TITLE	21	17	4	81.0	19.0
		TOTAL	52	36	16	69.2	30.8

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 07/01/2008 to 12/31/2008
Test: PROPERTY & CASUALTY

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	PROPERTY & CASUALTY	251	86	165	34.3	65.7
2008	CAPE Education	PROPERTY & CASUALTY	80	36	44	45.0	55.0
2012	Financial Academy	PROPERTY & CASUALTY	107	39	68	36.4	63.6
2017	Independent Insurance Agents of Virginia	PROPERTY & CASUALTY	25	7	18	28.0	72.0
2024	Insurance University	PROPERTY & CASUALTY	53	44	9	83.0	17.0
2026	Kaplan Financial	PROPERTY & CASUALTY	31	12	19	38.7	61.3
7777	No Pre-licensing School Education	PROPERTY & CASUALTY	288	114	174	39.6	60.4
		PROPERTY & CASUALTY	333	116	217	34.8	65.2
8888	Prelicensing Education School not listed	PROPERTY & CASUALTY	67	31	36	46.3	53.7
2028	ProEd Center	PROPERTY & CASUALTY	14	1	13	7.1	92.9
9999	Unknown Pre-licensing School	PROPERTY & CASUALTY	19	3	16	15.8	84.2
		TOTAL	1,293	503	790	38.9	61.1

Note:

- Where there is a blank, it is because the school name was not given.
- Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 07/01/2008 to 12/31/2008
Test: PERSONAL LINES

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	PERSONAL LINES	20	8	12	40.0	60.0
2008	CAPE Education	PERSONAL LINES	10	1	9	10.0	90.0
2012	Financial Academy	PERSONAL LINES	15	8	7	53.3	46.7
2024	Insurance University	PERSONAL LINES	91	85	6	93.4	6.6
7777	No Pre-licensing School Education	PERSONAL LINES	237	122	115	51.5	48.5
		PERSONAL LINES	188	128	60	68.1	31.9
8888	Prelicensing Education School not listed	PERSONAL LINES	18	11	7	61.1	38.9
		TOTAL	591	368	223	62.3	37.7

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 07/01/2008 to 12/31/2008
Test: LIFE AND ANNUITIES & HEALTH

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	LIFE AND ANNUITIES & F	264	123	141	46.6	53.4
2007	Bryant & Stratton College	LIFE AND ANNUITIES & F	14	4	10	28.6	71.4
2008	CAPE Education	LIFE AND ANNUITIES & F	33	21	12	63.6	36.4
2012	Financial Academy	LIFE AND ANNUITIES & F	293	140	153	47.8	52.2
2013	Financial Services Institute	LIFE AND ANNUITIES & F	25	14	11	56.0	44.0
2023	Insurance Training Services	LIFE AND ANNUITIES & F	25	8	17	32.0	68.0
2026	Kaplan Financial	LIFE AND ANNUITIES & F	65	36	29	55.4	44.6
7777	No Pre-licensing School Education	LIFE AND ANNUITIES & F	633	289	344	45.7	54.3
		LIFE AND ANNUITIES & F	958	447	511	46.7	53.3
8888	Prelicensing Education School not listed	LIFE AND ANNUITIES & F	315	154	161	48.9	51.1
2050	Primerica Life Insurance Company	LIFE AND ANNUITIES & F	41	18	23	43.9	56.1
9999	Unknown Pre-licensing School	LIFE AND ANNUITIES & F	55	26	29	47.3	52.7
		TOTAL	2,725	1,282	1,443	47.0	53.0

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 07/01/2008 to 12/31/2008
Test: LIFE AND ANNUITIES

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2002	A.D. Banker & Company	LIFE AND ANNUITIES	24	15	9	62.5	37.5
2012	Financial Academy	LIFE AND ANNUITIES	120	54	66	45.0	55.0
2013	Financial Services Institute	LIFE AND ANNUITIES	14	8	6	57.1	42.9
2026	Kaplan Financial	LIFE AND ANNUITIES	42	31	11	73.8	26.2
7777	No Pre-licensing School Education	LIFE AND ANNUITIES	205	78	127	38.0	62.0
		LIFE AND ANNUITIES	360	119	241	33.1	66.9
8888	Prelicensing Education School not listed	LIFE AND ANNUITIES	74	29	45	39.2	60.8
2050	Primerica Life Insurance Company	LIFE AND ANNUITIES	236	78	158	33.1	66.9
9999	Unknown Pre-licensing School	LIFE AND ANNUITIES	25	9	16	36.0	64.0
		TOTAL	1,118	434	684	38.8	61.2

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.

VIRGINIA INSURANCE SCHOOL SUMMARY

Program: Virginia Insurance
Administration Date: 07/01/2008 to 12/31/2008
Test: HEALTH

First Time and Repeat Test Takers							
School Code	School Name	Test	Tested	Passed	Failed	% Passed	% Failed
2012	Financial Academy	HEALTH	17	8	9	47.1	52.9
2013	Financial Services Institute	HEALTH	121	40	81	33.1	66.9
7777	No Pre-licensing School Education	HEALTH	78	45	33	57.7	42.3
		HEALTH	84	37	47	44.0	56.0
8888	Prelicensing Education School not listed	HEALTH	21	13	8	61.9	38.1
		TOTAL	348	155	193	44.5	55.5

Note:
 • Where there is a blank, it is because the school name was not given.
 • Pass/Fail information for schools with less than 10 candidates is not shown.