



Licensed Life Writers in Virginia in 2011

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
1	0241	65978	METROPOLITAN LIFE INSURANCE COMPANY	\$233,275,217	6.35%	6.35%
2	0869	66168	MINNESOTA LIFE INSURANCE COMPANY	\$231,479,590	6.30%	12.66%
3	0860	67091	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY THE	\$213,745,430	5.82%	18.48%
4	0826	66915	NEW YORK LIFE INSURANCE COMPANY	\$156,185,134	4.25%	22.73%
5	0020	65676	LINCOLN NATIONAL LIFE INSURANCE COMPANY THE	\$148,612,845	4.05%	26.78%
6	0435	65935	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	\$128,676,004	3.50%	30.28%
7	0904	65838	JOHN HANCOCK LIFE INSURANCE COMPANY (U.S.A.)	\$122,355,367	3.33%	33.61%
8	0304	68241	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	\$117,360,617	3.20%	36.81%
9	0176	69108	STATE FARM LIFE INSURANCE COMPANY	\$100,593,738	2.74%	39.55%
10	0200	69663	USAA LIFE INSURANCE COMPANY	\$69,568,013	1.89%	41.44%
11	4011	65536	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	\$66,238,843	1.80%	43.25%
12	0001	60054	AETNA LIFE INSURANCE COMPANY	\$64,234,707	1.75%	45.00%
13	0429	64246	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA THE	\$62,822,118	1.71%	46.71%
14	0826	91596	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATION	\$62,258,509	1.70%	48.40%
15	0968	62944	AXA EQUITABLE LIFE INSURANCE COMPANY	\$60,185,272	1.64%	50.04%
16	0468	66281	MONUMENTAL LIFE INSURANCE COMPANY	\$59,409,147	1.62%	51.66%
17	0012	60488	AMERICAN GENERAL LIFE INSURANCE COMPANY	\$55,960,636	1.52%	53.18%
18	0769	68322	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	\$50,701,239	1.38%	54.56%
19	0468	86231	TRANSAMERICA LIFE INSURANCE COMPANY	\$45,796,938	1.25%	55.81%
20	4750	65919	PRIMERICA LIFE INSURANCE COMPANY	\$44,547,797	1.21%	57.02%
21	0091	71153	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	\$43,865,894	1.19%	58.22%

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22	0901	65498	LIFE INSURANCE COMPANY OF NORTH AMERICA	\$40,907,606	1.11%	59.33%
23	0012	66672	AMERICAN GENERAL LIFE AND ACCIDENT INSURANCE COMPANY	\$40,473,763	1.10%	60.44%
24	0241	61050	METLIFE INVESTORS USA INSURANCE COMPANY	\$40,422,632	1.10%	61.54%
25	0229	67105	RELIASTAR LIFE INSURANCE COMPANY	\$40,104,763	1.09%	62.63%
26	0304	79227	PRUCO LIFE INSURANCE COMPANY	\$39,926,009	1.09%	63.72%
27	0091	70815	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	\$38,913,610	1.06%	64.78%
28	0261	69868	UNITED OF OMAHA LIFE INSURANCE COMPANY	\$38,753,206	1.06%	65.83%
29	0000	68896	SOUTHERN FARM BUREAU LIFE INSURANCE COMPANY	\$38,295,173	1.04%	66.87%
30	0709	67466	PACIFIC LIFE INSURANCE COMPANY	\$35,399,998	0.96%	67.84%
31	0004	65005	RIVERSOURCE LIFE INSURANCE COMPANY	\$35,039,166	0.95%	68.79%
32	0008	65595	LINCOLN BENEFIT LIFE COMPANY	\$34,772,711	0.95%	69.74%
33	0458	68136	PROTECTIVE LIFE INSURANCE COMPANY	\$34,346,453	0.94%	70.67%
34	0549	80802	SUN LIFE ASSURANCE COMPANY OF CANADA	\$29,800,342	0.81%	71.49%
35	0565	62235	UNUM LIFE INSURANCE COMPANY OF AMERICA	\$29,233,976	0.80%	72.28%
36	0290	65331	LIBERTY NATIONAL LIFE INSURANCE COMPANY	\$26,904,523	0.73%	73.01%
37	0140	66869	NATIONWIDE LIFE INSURANCE COMPANY	\$25,372,240	0.69%	73.71%
38	0290	91472	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	\$23,063,327	0.63%	74.33%
39	0836	65242	LAFAYETTE LIFE INSURANCE COMPANY THE	\$21,979,370	0.60%	74.93%
40	0431	66044	MIDLAND NATIONAL LIFE INSURANCE COMPANY	\$20,695,729	0.56%	75.50%
41	0229	68713	SECURITY LIFE OF DENVER INSURANCE COMPANY	\$19,653,367	0.54%	76.03%
42	0044	61689	AVIVA LIFE AND ANNUITY COMPANY	\$19,394,664	0.53%	76.56%
43	1211	97241	SETTLERS LIFE INSURANCE COMPANY	\$19,222,656	0.52%	77.08%
44	0332	61271	PRINCIPAL LIFE INSURANCE COMPANY	\$18,945,982	0.52%	77.60%
45	0181	70211	REASSURE AMERICA LIFE INSURANCE COMPANY	\$18,670,016	0.51%	78.11%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
46	0872	94250	BANNER LIFE INSURANCE COMPANY	\$17,871,123	0.49%	78.59%
47	0458	70335	WEST COAST LIFE INSURANCE COMPANY	\$17,863,012	0.49%	79.08%
48	0306	62626	CMFG LIFE INSURANCE COMPANY	\$17,310,173	0.47%	79.55%
49	1211	66583	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	\$16,543,038	0.45%	80.00%
50	0008	60186	ALLSTATE LIFE INSURANCE COMPANY	\$16,527,657	0.45%	80.45%
51	0000	64505	HOMESTEADERS LIFE COMPANY	\$16,286,039	0.44%	80.90%
52	0671	80314	UNICARE LIFE & HEALTH INSURANCE COMPANY	\$15,830,299	0.43%	81.33%
53	0140	92657	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	\$15,697,881	0.43%	81.75%
54	0468	91413	WESTERN RESERVE LIFE ASSURANCE CO. OF OHIO	\$15,128,040	0.41%	82.17%
55	0111	65315	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	\$15,032,690	0.41%	82.58%
56	4011	70025	GENWORTH LIFE INSURANCE COMPANY	\$14,646,537	0.40%	82.97%
57	4731	63274	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	\$13,997,698	0.38%	83.36%
58	1348	69019	STANDARD INSURANCE COMPANY	\$13,938,633	0.38%	83.74%
59	0901	62308	CONNECTICUT GENERAL LIFE INSURANCE COMPANY	\$13,542,302	0.37%	84.10%
60	0704	89206	OHIO NATIONAL LIFE ASSURANCE CORPORATION/CINCINNATI	\$13,141,471	0.36%	84.46%
61	0918	65056	JACKSON NATIONAL LIFE INSURANCE COMPANY	\$12,638,642	0.34%	84.81%
62	0074	68381	RELIANCE STANDARD LIFE INSURANCE COMPANY	\$12,519,166	0.34%	85.15%
63	1216	69345	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF AMERICA, INC. (USED IN VA BY:	\$12,464,386	0.34%	85.49%
64	1266	91642	FORETHOUGHT LIFE INSURANCE COMPANY	\$12,448,762	0.34%	85.83%
65	0213	70769	ERIE FAMILY LIFE INSURANCE COMPANY	\$12,251,101	0.33%	86.16%
66	0634	66680	NATIONAL LIFE INSURANCE COMPANY	\$12,052,380	0.33%	86.49%
67	0671	61069	ANTHEM LIFE INSURANCE COMPANY	\$11,467,052	0.31%	86.80%
68	0565	68195	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	\$9,985,570	0.27%	87.07%
69	0215	69930	UNITED INSURANCE COMPANY OF AMERICA	\$9,974,009	0.27%	87.34%

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70	0435	93432	C. M. LIFE INSURANCE COMPANY	\$9,830,746	0.27%	87.61%
71	0431	66974	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE	\$9,562,534	0.26%	87.87%
72	0241	87726	METLIFE INSURANCE COMPANY OF CONNECTICUT	\$9,294,452	0.25%	88.12%
73	0332	71161	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	\$8,999,325	0.25%	88.37%
74	4483	70939	GERBER LIFE INSURANCE COMPANY	\$8,895,441	0.24%	88.61%
75	0000	68845	SHENANDOAH LIFE INSURANCE COMPANY	\$8,465,251	0.23%	88.84%
76	0000	77879	5 STAR LIFE INSURANCE COMPANY	\$8,445,284	0.23%	89.07%
77	0233	61263	BANKERS LIFE AND CASUALTY COMPANY	\$8,320,771	0.23%	89.30%
78	0968	78077	MONY LIFE INSURANCE COMPANY OF AMERICA	\$8,282,416	0.23%	89.52%
79	0403	67814	PHOENIX LIFE INSURANCE COMPANY	\$8,227,786	0.22%	89.75%
80	0241	63665	GENERAL AMERICAN LIFE INSURANCE COMPANY	\$8,150,610	0.22%	89.97%
81	0943	80837	UNION CENTRAL LIFE INSURANCE COMPANY THE	\$8,123,863	0.22%	90.19%
82	0634	65528	LIFE INSURANCE COMPANY OF THE SOUTHWEST	\$8,116,861	0.22%	90.41%
83	0091	88072	HARTFORD LIFE INSURANCE COMPANY	\$8,044,900	0.22%	90.63%
84	0290	60577	AMERICAN INCOME LIFE INSURANCE COMPANY	\$7,900,482	0.22%	90.85%
85	0212	63177	FARMERS NEW WORLD LIFE INSURANCE COMPANY	\$7,364,530	0.20%	91.05%
86	0968	66370	MONY LIFE INSURANCE COMPANY	\$7,205,944	0.20%	91.24%
87	0761	90611	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERICA	\$7,118,122	0.19%	91.44%
88	0468	65021	STONEBRIDGE LIFE INSURANCE COMPANY	\$6,951,210	0.19%	91.63%
89	0019	70408	UNION SECURITY INSURANCE COMPANY	\$6,520,211	0.18%	91.80%
90	0704	67172	OHIO NATIONAL LIFE INSURANCE COMPANY THE	\$6,256,139	0.17%	91.97%
91	0850	67644	PENN MUTUAL LIFE INSURANCE COMPANY THE	\$6,167,511	0.17%	92.14%
92	0233	62065	COLONIAL PENN LIFE INSURANCE COMPANY	\$6,058,645	0.16%	92.31%
93	0241	91626	NEW ENGLAND LIFE INSURANCE COMPANY	\$5,965,052	0.16%	92.47%

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94	0367	72125	PHYSICIANS LIFE INSURANCE COMPANY	\$5,812,376	0.16%	92.63%
95	0000	65927	LINCOLN HERITAGE LIFE INSURANCE COMPANY	\$5,707,318	0.16%	92.78%
96	0370	60380	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COLUMBUS	\$5,525,841	0.15%	92.93%
97	0403	93548	PHL VARIABLE INSURANCE COMPANY	\$5,450,423	0.15%	93.08%
98	0300	64513	HORACE MANN LIFE INSURANCE COMPANY	\$4,815,593	0.13%	93.21%
99	0549	79065	SUN LIFE ASSURANCE COMPANY OF CANADA (U.S.)	\$4,702,382	0.13%	93.34%
100	0000	66427	MTL INSURANCE COMPANY	\$4,659,918	0.13%	93.47%
101	0565	62049	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	\$4,594,241	0.13%	93.59%
102	0233	65900	CONSECO LIFE INSURANCE COMPANY	\$4,534,350	0.12%	93.72%
103	0000	71854	AAA LIFE INSURANCE COMPANY	\$4,519,431	0.12%	93.84%
104	0012	70106	UNITED STATES LIFE INSURANCE COMPANY IN THE CITY OF NEW YORK THE	\$4,314,608	0.12%	93.96%
105	0619	69116	STATE LIFE INSURANCE COMPANY THE	\$4,296,597	0.12%	94.07%
106	0917	71129	FORT DEARBORN LIFE INSURANCE COMPANY	\$4,185,437	0.11%	94.19%
107	0020	67652	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	\$4,147,761	0.11%	94.30%
108	0244	76236	CINCINNATI LIFE INSURANCE COMPANY, THE	\$4,128,916	0.11%	94.41%
109	4712	63967	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE COMPANY	\$4,084,341	0.11%	94.53%
110	0581	61476	BOSTON MUTUAL LIFE INSURANCE COMPANY	\$4,020,924	0.11%	94.64%
111	0008	60534	AMERICAN HERITAGE LIFE INSURANCE COMPANY	\$3,998,639	0.11%	94.74%
112	0241	97136	METROPOLITAN TOWER LIFE INSURANCE COMPANY	\$3,949,978	0.11%	94.85%
113	0019	67989	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	\$3,871,231	0.11%	94.96%
114	0408	60739	AMERICAN NATIONAL INSURANCE COMPANY	\$3,839,991	0.10%	95.06%
115	0007	63258	FEDERATED LIFE INSURANCE COMPANY	\$3,702,813	0.10%	95.16%
116	0850	93262	PENN INSURANCE AND ANNUITY COMPANY, THE	\$3,653,702	0.10%	95.26%
117	1129	68608	SYMETRA LIFE INSURANCE COMPANY	\$3,650,850	0.10%	95.36%

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118	0943	61301	AMERITAS LIFE INSURANCE CORP.	\$3,648,771	0.10%	95.46%
119	0943	60038	ACACIA LIFE INSURANCE COMPANY	\$3,642,142	0.10%	95.56%
120	4734	61492	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	\$3,631,798	0.10%	95.66%
121	0000	61115	ATLANTIC COAST LIFE INSURANCE COMPANY	\$3,498,776	0.10%	95.75%
122	0619	60895	AMERICAN UNITED LIFE INSURANCE COMPANY	\$3,472,446	0.09%	95.85%
123	0352	93777	HOUSEHOLD LIFE INSURANCE COMPANY	\$3,444,488	0.09%	95.94%
124	0000	64580	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	\$3,431,837	0.09%	96.04%
125	0000	68772	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW YORK	\$3,328,773	0.09%	96.13%
126	0253	64327	HARLEYSVILLE LIFE INSURANCE COMPANY	\$3,308,391	0.09%	96.22%
127	0968	84530	U.S. FINANCIAL LIFE INSURANCE COMPANY	\$3,256,949	0.09%	96.31%
128	1216	60142	TIAA-CREF LIFE INSURANCE COMPANY	\$3,244,481	0.09%	96.39%
129	0229	86509	ING LIFE INSURANCE AND ANNUITY COMPANY	\$3,229,484	0.09%	96.48%
130	0626	62146	COMBINED INSURANCE COMPANY OF AMERICA	\$3,081,215	0.08%	96.57%
131	0449	61999	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY	\$3,018,168	0.08%	96.65%
132	4553	70435	SAVINGS BANK LIFE INSURANCE COMPANY OF MASSACHUSETTS, THE	\$2,935,425	0.08%	96.73%
133	0870	68675	SECURITY BENEFIT LIFE INSURANCE COMPANY	\$2,767,962	0.08%	96.80%
134	0826	81353	NYLIFE INSURANCE COMPANY OF ARIZONA	\$2,728,338	0.07%	96.88%
135	4716	65951	MERIT LIFE INSURANCE CO.	\$2,647,649	0.07%	96.95%
136	0588	67199	OLD AMERICAN INSURANCE COMPANY	\$2,466,668	0.07%	97.02%
137	0535	76023	COLUMBIAN LIFE INSURANCE COMPANY	\$2,444,236	0.07%	97.08%
138	0000	63290	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE INSURANCE COMPANY	\$2,441,812	0.07%	97.15%
139	4213	69396	TEXAS LIFE INSURANCE COMPANY	\$2,370,120	0.06%	97.21%
140	0769	80659	CANADA LIFE ASSURANCE COMPANY THE	\$2,354,507	0.06%	97.28%
141	0041	60518	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	\$2,308,354	0.06%	97.34%

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142	0435	70416	MML BAY STATE LIFE INSURANCE COMPANY	\$2,262,379	0.06%	97.40%
143	0421	79057	SOUTHLAND NATIONAL INSURANCE CORPORATION	\$2,182,154	0.06%	97.46%
144	0084	63312	GREAT AMERICAN LIFE INSURANCE COMPANY	\$2,164,589	0.06%	97.52%
145	0588	65129	KANSAS CITY LIFE INSURANCE COMPANY	\$2,103,475	0.06%	97.58%
146	0836	99937	COLUMBUS LIFE INSURANCE COMPANY	\$2,028,409	0.06%	97.63%
147	0019	60275	AMERICAN BANKERS LIFE ASSURANCE COMPANY OF FLORIDA	\$1,950,958	0.05%	97.69%
148	0458	94099	UNITED INVESTORS LIFE INSURANCE COMPANY	\$1,864,644	0.05%	97.74%
149	0449	90212	GREAT SOUTHERN LIFE INSURANCE COMPANY	\$1,858,646	0.05%	97.79%
150	3891	84824	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMPANY	\$1,825,446	0.05%	97.84%
151	0408	63657	GARDEN STATE LIFE INSURANCE COMPANY	\$1,728,605	0.05%	97.88%
152	0000	71439	ASSURITY LIFE INSURANCE COMPANY	\$1,690,145	0.05%	97.93%
153	0000	63495	FIRST INVESTORS LIFE INSURANCE COMPANY	\$1,649,716	0.04%	97.98%
154	0690	61751	CENTRAL STATES HEALTH & LIFE COMPANY OF OMAHA	\$1,644,423	0.04%	98.02%
155	0000	64904	INVESTORS HERITAGE LIFE INSURANCE COMPANY	\$1,566,762	0.04%	98.06%
156	0276	61425	TRUSTMARK INSURANCE COMPANY	\$1,564,943	0.04%	98.11%
157	4723	61212	BALTIMORE LIFE INSURANCE COMPANY THE	\$1,557,877	0.04%	98.15%
158	0028	72222	AMICA LIFE INSURANCE COMPANY	\$1,542,004	0.04%	98.19%
159	0229	61360	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	\$1,534,593	0.04%	98.23%
160	0707	62286	GOLDEN RULE INSURANCE COMPANY	\$1,515,404	0.04%	98.27%
161	0290	92916	UNITED AMERICAN INSURANCE COMPANY	\$1,463,420	0.04%	98.31%
162	0330	60410	AMERICAN FIDELITY ASSURANCE COMPANY	\$1,462,159	0.04%	98.35%
163	0549	80926	SUN LIFE AND HEALTH INSURANCE COMPANY (U.S.)	\$1,424,599	0.04%	98.39%
164	0836	92622	WESTERN-SOUTHERN LIFE ASSURANCE COMPANY	\$1,412,645	0.04%	98.43%
165	0008	69310	SURETY LIFE INSURANCE COMPANY	\$1,368,924	0.04%	98.47%

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166	0280	61190	AUTO-OWNERS LIFE INSURANCE COMPANY	\$1,368,885	0.04%	98.50%
167	0917	84786	COLORADO BANKERS LIFE INSURANCE COMPANY	\$1,343,229	0.04%	98.54%
168	0012	68373	AMERICAN GENERAL ASSURANCE COMPANY	\$1,326,549	0.04%	98.58%
169	0707	79413	UNITEDHEALTHCARE INSURANCE COMPANY	\$1,322,709	0.04%	98.61%
170	0233	70319	WASHINGTON NATIONAL INSURANCE COMPANY	\$1,319,673	0.04%	98.65%
171	0370	71730	CONTINENTAL AMERICAN INSURANCE COMPANY	\$1,278,793	0.03%	98.68%
172	0019	69477	TIME INSURANCE COMPANY	\$1,269,770	0.03%	98.72%
173	4750	61409	NATIONAL BENEFIT LIFE INSURANCE COMPANY	\$1,254,718	0.03%	98.75%
174	0449	67180	OHIO STATE LIFE INSURANCE COMPANY THE	\$1,203,884	0.03%	98.79%
175	0315	67148	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA	\$1,179,203	0.03%	98.82%
176	0535	62103	COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	\$1,151,696	0.03%	98.85%
177	0315	68594	AMERICAN-AMICABLE LIFE INSURANCE COMPANY OF TEXAS	\$1,115,310	0.03%	98.88%
178	0264	61832	CHESAPEAKE LIFE INSURANCE COMPANY, THE	\$1,069,644	0.03%	98.91%
179	0012	66842	AMERICAN GENERAL LIFE INSURANCE COMPANY OF DELAWARE	\$1,029,576	0.03%	98.94%
180	0119	65110	KANAWHA INSURANCE COMPANY	\$1,012,069	0.03%	98.96%
181	0229	80942	ING USA ANNUITY AND LIFE INSURANCE COMPANY	\$883,854	0.02%	98.99%
182	0344	61875	CHURCH LIFE INSURANCE CORPORATION	\$881,498	0.02%	99.01%
183	0781	69744	UNION LABOR LIFE INSURANCE COMPANY THE	\$855,601	0.02%	99.04%
184	0687	64211	GUARANTEE TRUST LIFE INSURANCE COMPANY	\$843,117	0.02%	99.06%
185	0429	78778	GUARDIAN INSURANCE & ANNUITY COMPANY INC, THE	\$829,341	0.02%	99.08%
186	0707	91529	UNIMERICA INSURANCE COMPANY	\$821,417	0.02%	99.10%
187	0050	62537	COTTON STATES LIFE INSURANCE COMPANY	\$787,000	0.02%	99.13%
188	0542	69922	UNITED HOME LIFE INSURANCE COMPANY	\$737,970	0.02%	99.15%
189	0836	70483	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY THE	\$734,460	0.02%	99.17%

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190	0000	67032	NORTH CAROLINA MUTUAL LIFE INSURANCE COMPANY	\$728,106	0.02%	99.19%
191	0968	62880	AXA EQUITABLE LIFE AND ANNUITY COMPANY	\$727,411	0.02%	99.21%
192	0350	62596	UNION FIDELITY LIFE INSURANCE COMPANY	\$705,541	0.02%	99.22%
193	0000	69132	STATE MUTUAL INSURANCE COMPANY	\$700,868	0.02%	99.24%
194	0449	63487	INVESTORS LIFE INSURANCE COMPANY OF NORTH AMERICA	\$698,036	0.02%	99.26%
195	0084	67083	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	\$654,828	0.02%	99.28%
196	0769	80675	CROWN LIFE INSURANCE COMPANY	\$637,743	0.02%	99.30%
197	0000	63819	UNITY FINANCIAL LIFE INSURANCE COMPANY	\$628,189	0.02%	99.31%
198	0012	60941	SUNAMERICA ANNUITY AND LIFE ASSURANCE COMPANY	\$607,774	0.02%	99.33%
199	0019	65080	JOHN ALDEN LIFE INSURANCE COMPANY	\$546,397	0.01%	99.35%
200	0450	65781	MADISON NATIONAL LIFE INSURANCE COMPANY, INC.	\$543,753	0.01%	99.36%
201	0150	67261	OLD REPUBLIC LIFE INSURANCE COMPANY	\$537,773	0.01%	99.38%
202	0000	66850	NATIONAL WESTERN LIFE INSURANCE COMPANY	\$528,979	0.01%	99.39%
203	0953	62359	CONSTITUTION LIFE INSURANCE COMPANY	\$525,789	0.01%	99.40%
204	1213	97705	DIRECT GENERAL LIFE INSURANCE COMPANY	\$525,456	0.01%	99.42%
205	3766	60445	SAGICOR LIFE INSURANCE COMPANY	\$507,114	0.01%	99.43%
206	0000	61182	AURORA NATIONAL LIFE ASSURANCE COMPANY	\$501,954	0.01%	99.45%
207	0218	62413	CONTINENTAL ASSURANCE COMPANY	\$500,688	0.01%	99.46%
208	0981	93696	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	\$483,599	0.01%	99.47%
209	0953	68284	PYRAMID LIFE INSURANCE COMPANY, THE	\$472,869	0.01%	99.49%
210	0119	73288	HUMANA INSURANCE COMPANY	\$461,932	0.01%	99.50%
211	0084	71404	CONTINENTAL GENERAL INSURANCE COMPANY	\$450,013	0.01%	99.51%
212	0661	77828	COMPANION LIFE INSURANCE COMPANY	\$448,763	0.01%	99.52%
213	0000	68039	PRESIDENTIAL LIFE INSURANCE COMPANY	\$446,654	0.01%	99.53%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
214	0000	64017	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	\$434,415	0.01%	99.55%
215	4667	67660	PENNSYLVANIA LIFE INSURANCE COMPANY	\$415,287	0.01%	99.56%
216	0050	62553	COUNTRY LIFE INSURANCE COMPANY	\$402,833	0.01%	99.57%
217	4213	60704	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	\$400,581	0.01%	99.58%
218	0431	62510	EQUITRUST LIFE INSURANCE COMPANY	\$396,533	0.01%	99.59%
219	0574	76112	OXFORD LIFE INSURANCE COMPANY	\$393,550	0.01%	99.60%
220	0000	61921	CITIZENS SECURITY LIFE INSURANCE COMPANY	\$393,015	0.01%	99.61%
221	3891	69140	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	\$379,963	0.01%	99.62%
222	0000	88668	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	\$375,977	0.01%	99.63%
223	0953	60763	AMERICAN PIONEER LIFE INSURANCE COMPANY	\$367,720	0.01%	99.64%
224	0291	66311	MOTORISTS LIFE INSURANCE COMPANY	\$344,273	0.01%	99.65%
225	0896	69566	TRANS WORLD ASSURANCE COMPANY	\$341,499	0.01%	99.66%
226	0468	79022	TRANSAMERICA ADVISORS LIFE INSURANCE COMPANY	\$332,375	0.01%	99.67%
227	0953	69701	UNION BANKERS INSURANCE COMPANY	\$331,841	0.01%	99.68%
228	0408	86355	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	\$318,008	0.01%	99.69%
229	3527	60836	AMERICAN REPUBLIC INSURANCE COMPANY	\$312,609	0.01%	99.70%
230	0449	87645	UNITED FIDELITY LIFE INSURANCE COMPANY	\$307,100	0.01%	99.71%
231	4668	68632	VANTIS LIFE INSURANCE COMPANY	\$306,100	0.01%	99.71%
232	1117	65870	MANHATTAN LIFE INSURANCE COMPANY THE	\$303,602	0.01%	99.72%
233	0020	62057	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	\$293,394	0.01%	99.73%
234	0525	93459	PAN-AMERICAN ASSURANCE COMPANY	\$291,711	0.01%	99.74%
235	0468	70688	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	\$289,305	0.01%	99.75%
236	0267	71218	GRANGE LIFE INSURANCE COMPANY	\$288,006	0.01%	99.75%
237	0169	68810	SENTRY LIFE INSURANCE COMPANY	\$287,500	0.01%	99.76%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
238	0565	67598	PAUL REVERE LIFE INSURANCE COMPANY THE	\$279,709	0.01%	99.77%
239	3527	70629	WORLD INSURANCE COMPANY	\$272,830	0.01%	99.78%
240	4736	71455	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	\$256,177	0.01%	99.78%
241	0212	90557	ZURICH AMERICAN LIFE INSURANCE COMPANY	\$247,236	0.01%	99.79%
242	0000	60429	AMERICAN FIDELITY LIFE INSURANCE COMPANY	\$245,845	0.01%	99.80%
243	0492	68721	SECURITY LIFE INSURANCE COMPANY OF AMERICA	\$236,195	0.01%	99.80%
244	0315	67873	PIONEER AMERICAN INSURANCE COMPANY	\$235,751	0.01%	99.81%
245	0615	61395	BENEFICIAL LIFE INSURANCE COMPANY	\$227,502	0.01%	99.82%
246	0588	69272	SUNSET LIFE INSURANCE COMPANY OF AMERICA	\$218,496	0.01%	99.82%
247	3436	68543	LIBERTY BANKERS LIFE INSURANCE COMPANY	\$217,601	0.01%	99.83%
248	0408	63126	FARM FAMILY LIFE INSURANCE COMPANY	\$209,205	0.01%	99.83%
249	0212	70173	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPANY	\$206,224	0.01%	99.84%
250	0769	80705	GREAT-WEST LIFE ASSURANCE COMPANY THE	\$195,420	0.01%	99.84%
251	0429	71714	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	\$194,670	0.01%	99.85%
252	0403	93734	PHOENIX LIFE AND ANNUITY COMPANY	\$193,801	0.01%	99.85%
253	0084	65722	LOYAL AMERICAN LIFE INSURANCE COMPANY	\$177,700	0.00%	99.86%
254	0041	69914	SEARS LIFE INSURANCE COMPANY	\$166,607	0.00%	99.86%
255	0619	67911	PIONEER MUTUAL LIFE INSURANCE COMPANY	\$165,872	0.00%	99.87%
256	0000	62928	EMC NATIONAL LIFE COMPANY	\$162,991	0.00%	99.87%
257	4011	72990	GENWORTH LIFE INSURANCE COMPANY OF NEW YORK	\$159,749	0.00%	99.88%
258	0000	68985	STARMOUNT LIFE INSURANCE COMPANY	\$149,938	0.00%	99.88%
259	0000	62952	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	\$146,213	0.00%	99.89%
260	4299	70130	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	\$142,981	0.00%	99.89%
261	1117	63053	FAMILY LIFE INSURANCE COMPANY	\$138,924	0.00%	99.89%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
262	0264	97055	MEGA LIFE AND HEALTH INSURANCE COMPANY, THE	\$138,676	0.00%	99.90%
263	0000	78662	SENIOR LIFE INSURANCE COMPANY	\$137,687	0.00%	99.90%
264	0119	70580	HUMANADENTAL INSURANCE COMPANY	\$129,024	0.00%	99.90%
265	0084	61727	CENTRAL RESERVE LIFE INSURANCE COMPANY	\$127,607	0.00%	99.91%
266	0572	77720	LIFESECURE INSURANCE COMPANY	\$123,917	0.00%	99.91%
267	0587	61239	BANKERS FIDELITY LIFE INSURANCE COMPANY	\$123,303	0.00%	99.91%
268	0869	93742	SECURIAN LIFE INSURANCE COMPANY	\$123,163	0.00%	99.92%
269	0315	91693	IA AMERICAN LIFE INSURANCE COMPANY	\$123,035	0.00%	99.92%
270	4718	60232	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPANY	\$117,668	0.00%	99.92%
271	0525	67539	PAN-AMERICAN LIFE INSURANCE COMPANY	\$113,036	0.00%	99.93%
272	2938	97721	THRIVENT LIFE INSURANCE COMPANY	\$100,646	0.00%	99.93%
273	0084	63479	UNITED TEACHER ASSOCIATES INSURANCE COMPANY	\$99,541	0.00%	99.93%
274	0565	67601	PAUL REVERE VARIABLE ANNUITY INSURANCE COMPANY THE	\$95,897	0.00%	99.94%
275	4299	60291	AMERICAN CAPITOL INSURANCE COMPANY	\$89,205	0.00%	99.94%
276	0315	67946	PIONEER SECURITY LIFE INSURANCE COMPANY	\$86,153	0.00%	99.94%
277	0451	71870	FIDELITY SECURITY LIFE INSURANCE COMPANY	\$82,487	0.00%	99.94%
278	0001	12321	AMERICAN CONTINENTAL INSURANCE COMPANY	\$80,671	0.00%	99.94%
279	0001	68500	CONTINENTAL LIFE INSURANCE COMPANY OF BRENTWOOD, TENNESSEE	\$76,279	0.00%	99.95%
280	0261	72850	UNITED WORLD LIFE INSURANCE COMPANY	\$76,240	0.00%	99.95%
281	1137	90328	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	\$75,249	0.00%	99.95%
282	0264	66087	MID-WEST NATIONAL LIFE INSURANCE COMPANY OF TENNESSEE	\$74,782	0.00%	99.95%
283	0449	66540	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	\$74,371	0.00%	99.95%
284	0904	93610	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	\$65,202	0.00%	99.96%
285	0000	87963	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE COMPANY	\$64,031	0.00%	99.96%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
286	0023	80985	4 EVER LIFE INSURANCE COMPANY	\$61,847	0.00%	99.96%
287	0454	69485	SECURITY NATIONAL LIFE INSURANCE COMPANY	\$59,632	0.00%	99.96%
288	2658	92738	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COMPANY	\$56,032	0.00%	99.96%
289	0000	63223	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	\$55,442	0.00%	99.96%
290	0869	68160	BALBOA LIFE INSURANCE COMPANY	\$51,492	0.00%	99.97%
291	0012	69256	SUNAMERICA LIFE INSURANCE COMPANY	\$50,825	0.00%	99.97%
292	0031	97764	IDEALIFE INSURANCE COMPANY	\$50,190	0.00%	99.97%
293	0361	65811	AMERICAN MODERN LIFE INSURANCE COMPANY	\$48,089	0.00%	99.97%
294	0153	67628	PEKIN LIFE INSURANCE COMPANY	\$47,353	0.00%	99.97%
295	0000	61093	ATLANTA LIFE INSURANCE COMPANY	\$45,636	0.00%	99.97%
296	0953	80624	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANCE COMPANY OF NEW YORK	\$42,633	0.00%	99.97%
297	0304	86630	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATION	\$39,642	0.00%	99.98%
298	0549	68047	PROFESSIONAL INSURANCE COMPANY	\$38,855	0.00%	99.98%
299	0229	66109	MIDWESTERN UNITED LIFE INSURANCE COMPANY	\$38,452	0.00%	99.98%
300	0408	71773	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF TEXAS	\$38,354	0.00%	99.98%
301	4213	62421	HERITAGE UNION LIFE INSURANCE COMPANY	\$37,037	0.00%	99.98%
302	0098	64890	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	\$36,911	0.00%	99.98%
303	0458	88536	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	\$36,466	0.00%	99.98%
304	0200	72613	USAA DIRECT LIFE INSURANCE COMPANY	\$35,115	0.00%	99.98%
305	4719	81442	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	\$34,832	0.00%	99.98%
306	0450	69078	STANDARD SECURITY LIFE INSURANCE COMPANY OF NEW YORK	\$30,254	0.00%	99.98%
307	0775	90247	PHARMACISTS LIFE INSURANCE COMPANY, THE	\$29,513	0.00%	99.98%
308	0669	71323	ZALE LIFE INSURANCE COMPANY	\$28,722	0.00%	99.99%
309	0000	69647	CATALYST RX PLAN SERVICES INSURANCE COMPANY	\$28,525	0.00%	99.99%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
310	0241	93513	METLIFE INVESTORS INSURANCE COMPANY	\$27,174	0.00%	99.99%
311	1347	60183	S.USA LIFE INSURANCE COMPANY, INC.	\$26,975	0.00%	99.99%
312	0241	62634	DELAWARE AMERICAN LIFE INSURANCE COMPANY	\$26,662	0.00%	99.99%
313	0315	84514	INDUSTRIAL ALLIANCE PACIFIC INSURANCE AND FINANCIAL SERVICES INC.	\$25,612	0.00%	99.99%
314	0781	86371	ULLICO LIFE INSURANCE COMPANY	\$23,956	0.00%	99.99%
315	0000	11121	UNIFIED LIFE INSURANCE COMPANY	\$21,860	0.00%	99.99%
316	1117	85189	INVESTORS CONSOLIDATED INSURANCE COMPANY	\$21,561	0.00%	99.99%
317	0000	89184	STERLING INVESTORS LIFE INSURANCE COMPANY	\$21,413	0.00%	99.99%
318	1117	61883	CENTRAL UNITED LIFE INSURANCE COMPANY	\$19,922	0.00%	99.99%
319	2878	63983	UNITED HERITAGE LIFE INSURANCE COMPANY	\$19,691	0.00%	99.99%
320	0000	69353	TEACHERS PROTECTIVE MUTUAL LIFE INSURANCE COMPANY	\$19,595	0.00%	99.99%
321	0050	94218	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	\$17,001	0.00%	99.99%
322	0215	68462	RESERVE NATIONAL INSURANCE COMPANY	\$16,862	0.00%	99.99%
323	0276	62863	TRUSTMARK LIFE INSURANCE COMPANY	\$15,176	0.00%	99.99%
324	0000	77968	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMERICA	\$13,256	0.00%	99.99%
325	0012	70432	WESTERN NATIONAL LIFE INSURANCE COMPANY	\$12,570	0.00%	100.00%
326	1295	80799	CELTIC INSURANCE COMPANY	\$12,176	0.00%	100.00%
327	0812	93440	HM LIFE INSURANCE COMPANY	\$11,729	0.00%	100.00%
328	0709	97268	PACIFIC LIFE & ANNUITY COMPANY	\$11,106	0.00%	100.00%
329	0055	84522	AUTO CLUB LIFE INSURANCE COMPANY	\$10,871	0.00%	100.00%
330	0839	62324	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	\$10,141	0.00%	100.00%
331	0429	60003	PARK AVENUE LIFE INSURANCE COMPANY	\$9,791	0.00%	100.00%
332	0984	92711	HCC LIFE INSURANCE COMPANY	\$9,313	0.00%	100.00%
333	0526	61735	CENTRAL SECURITY LIFE INSURANCE COMPANY	\$8,905	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
334	0000	71471	ABILITY INSURANCE COMPANY	\$8,899	0.00%	100.00%
335	0031	82880	CSI LIFE INSURANCE COMPANY	\$8,402	0.00%	100.00%
336	0440	66265	MONARCH LIFE INSURANCE COMPANY	\$8,304	0.00%	100.00%
337	0000	31119	MEDICO INSURANCE COMPANY	\$7,474	0.00%	100.00%
338	0306	86126	MEMBERS LIFE INSURANCE COMPANY	\$7,239	0.00%	100.00%
339	1129	90581	SYMETRA NATIONAL LIFE INSURANCE COMPANY	\$7,170	0.00%	100.00%
340	0215	68357	RELIABLE LIFE INSURANCE COMPANY THE	\$5,659	0.00%	100.00%
341	0119	60984	COMPBENEFITS INSURANCE COMPANY	\$5,089	0.00%	100.00%
342	0000	84174	EMPLOYEES LIFE COMPANY (MUTUAL)	\$5,052	0.00%	100.00%
343	0565	68209	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	\$4,270	0.00%	100.00%
344	0000	68446	LONGEVITY INSURANCE COMPANY	\$3,944	0.00%	100.00%
345	0330	60801	AMERICAN PUBLIC LIFE INSURANCE COMPANY	\$3,930	0.00%	100.00%
346	0901	67369	CIGNA HEALTH AND LIFE INSURANCE COMPANY	\$3,703	0.00%	100.00%
347	0836	74780	INTEGRITY LIFE INSURANCE COMPANY	\$3,284	0.00%	100.00%
348	0749	64688	SCOR GLOBAL LIFE AMERICAS REINSURANCE COMPANY	\$1,701	0.00%	100.00%
349	0984	85561	PERICO LIFE INSURANCE COMPANY	\$1,190	0.00%	100.00%
350	4381	82538	NATIONAL HEALTH INSURANCE COMPANY	\$1,078	0.00%	100.00%
351	0876	94358	USABLE LIFE (FOR USE IN VA: USABLE LIFE COMPANY)	\$945	0.00%	100.00%
352	0471	62383	CENTURION LIFE INSURANCE COMPANY	\$789	0.00%	100.00%
353	4616	74209	EVERENCE INSURANCE COMPANY	\$765	0.00%	100.00%
354	0312	81779	INDIVIDUAL ASSURANCE COMPANY, LIFE, HEALTH & ACCIDENT	\$690	0.00%	100.00%
355	0000	90638	BEST LIFE AND HEALTH INSURANCE COMPANY	\$606	0.00%	100.00%
356	0520	67784	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	\$310	0.00%	100.00%
357	0429	74004	FAMILY SERVICE LIFE INSURANCE COMPANY	\$22	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
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Source:
 NAIC - DSSPROD
 SFS - Virginia

Total: \$3,672,096,035.00