



Licensed A&S Writers in Virginia in 2011

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
1	0671	71835	ANTHEM HEALTH PLANS OF VIRGINIA, INC.	\$4,004,651,291	25.90%	25.90%
2	0671	95169	HEALTHKEEPERS, INC.	\$1,800,372,924	11.64%	37.54%
3	0380	53007	GROUP HOSPITALIZATION AND MEDICAL SERVICES, INC	\$1,180,940,502	7.64%	45.18%
4	1183	95281	OPTIMA HEALTH PLAN	\$1,136,532,293	7.35%	52.53%
5	0707	79413	UNITEDHEALTHCARE INSURANCE COMPANY	\$908,035,889	5.87%	58.40%
6	0119	73288	HUMANA INSURANCE COMPANY	\$640,643,666	4.14%	62.55%
7	0000	95612	VIRGINIA PREMIER HEALTH PLAN, INC.	\$526,964,281	3.41%	65.96%
8	0601	95639	KAISER FOUNDATION HEALTH PLAN OF THE MID-ATLANTIC STATES, INC.	\$493,705,932	3.19%	69.15%
9	0001	60054	AETNA LIFE INSURANCE COMPANY	\$381,245,520	2.47%	71.61%
10	0901	62308	CONNECTICUT GENERAL LIFE INSURANCE COMPANY	\$281,893,612	1.82%	73.44%
11	0380	96202	CAREFIRST BLUECHOICE, INC.	\$233,708,673	1.51%	74.95%
12	1137	96555	COVENTRY HEALTH CARE OF VIRGINIA, INC.	\$224,617,415	1.45%	76.40%
13	1183	70715	OPTIMA HEALTH INSURANCE COMPANY	\$215,269,694	1.39%	77.79%
14	0241	65978	METROPOLITAN LIFE INSURANCE COMPANY	\$188,345,748	1.22%	79.01%
15	4729	55611	DELTA DENTAL OF VIRGINIA	\$180,407,467	1.17%	80.18%
16	0707	95378	UNITEDHEALTHCARE PLAN OF THE RIVER VALLEY, INC.	\$142,519,447	0.92%	81.10%
17	0370	60380	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COLUMBUS	\$133,961,594	0.87%	81.97%
18	0001	95109	AETNA HEALTH INC.	\$119,019,405	0.77%	82.74%
19	0707	95025	UNITEDHEALTHCARE OF THE MID-ATLANTIC, INC.	\$116,848,058	0.76%	83.49%
20	1137	81973	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	\$114,448,060	0.74%	84.23%
21	1156	10153	AMERIGROUP VIRGINIA, INC.	\$106,447,982	0.69%	84.92%

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22	0671	28207	ANTHEM INSURANCE COMPANIES, INC.	\$104,416,426	0.68%	85.60%
23	0429	64246	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA THE	\$95,380,986	0.62%	86.21%
24	0565	62235	UNUM LIFE INSURANCE COMPANY OF AMERICA	\$93,929,450	0.61%	86.82%
25	0953	68284	PYRAMID LIFE INSURANCE COMPANY, THE	\$87,913,694	0.57%	87.39%
26	4011	70025	GENWORTH LIFE INSURANCE COMPANY	\$87,023,311	0.56%	87.95%
27	0904	65838	JOHN HANCOCK LIFE INSURANCE COMPANY (U.S.A.)	\$75,303,512	0.49%	88.44%
28	0091	70815	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	\$71,859,443	0.46%	88.90%
29	0433	63762	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	\$65,921,072	0.43%	89.33%
30	0707	96940	OPTIMUM CHOICE, INC.	\$62,207,003	0.40%	89.73%
31	0901	65498	LIFE INSURANCE COMPANY OF NORTH AMERICA	\$54,720,652	0.35%	90.09%
32	0261	69868	UNITED OF OMAHA LIFE INSURANCE COMPANY	\$50,782,985	0.33%	90.42%
33	0000	95811	PIEDMONT COMMUNITY HEALTHCARE, INC.	\$45,241,624	0.29%	90.71%
34	4667	67660	PENNSYLVANIA LIFE INSURANCE COMPANY	\$40,837,749	0.26%	90.97%
35	0707	62286	GOLDEN RULE INSURANCE COMPANY	\$37,696,043	0.24%	91.22%
36	0304	68241	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	\$36,223,888	0.23%	91.45%
37	4091	12577	UNIVERSAL HEALTH CARE INSURANCE COMPANY, INC.	\$35,983,993	0.23%	91.68%
38	1189	53031	MID-ATLANTIC VISION SERVICE PLAN, INC.	\$32,978,587	0.21%	91.90%
39	0119	95885	HUMANA HEALTH PLAN, INC.	\$30,327,493	0.20%	92.09%
40	0020	65676	LINCOLN NATIONAL LIFE INSURANCE COMPANY THE	\$29,798,674	0.19%	92.28%
41	0435	65935	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	\$29,659,608	0.19%	92.48%
42	0332	61271	PRINCIPAL LIFE INSURANCE COMPANY	\$29,291,473	0.19%	92.67%
43	0233	61263	BANKERS LIFE AND CASUALTY COMPANY	\$27,745,213	0.18%	92.85%
44	0176	25178	STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	\$25,725,353	0.17%	93.01%
45	0860	67091	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY THE	\$25,513,502	0.17%	93.18%

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46	0565	68195	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	\$24,271,616	0.16%	93.33%
47	0812	85766	UNITED CONCORDIA INSURANCE COMPANY	\$23,616,319	0.15%	93.49%
48	1348	69019	STANDARD INSURANCE COMPANY	\$23,595,372	0.15%	93.64%
49	0290	92916	UNITED AMERICAN INSURANCE COMPANY	\$23,174,522	0.15%	93.79%
50	0468	86231	TRANSAMERICA LIFE INSURANCE COMPANY	\$22,828,471	0.15%	93.94%
51	0261	71412	MUTUAL OF OMAHA INSURANCE COMPANY	\$22,698,476	0.15%	94.08%
52	0549	80802	SUN LIFE ASSURANCE COMPANY OF CANADA	\$22,292,926	0.14%	94.23%
53	0019	69477	TIME INSURANCE COMPANY	\$21,201,363	0.14%	94.36%
54	1137	90328	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	\$20,871,524	0.13%	94.50%
55	0901	12902	HEALTHSPRING LIFE & HEALTH INSURANCE COMPANY, INC.	\$20,146,344	0.13%	94.63%
56	0019	70408	UNION SECURITY INSURANCE COMPANY	\$19,271,611	0.12%	94.75%
57	0468	66281	MONUMENTAL LIFE INSURANCE COMPANY	\$19,257,471	0.12%	94.88%
58	0074	68381	RELIANCE STANDARD LIFE INSURANCE COMPANY	\$19,178,434	0.12%	95.00%
59	0671	80314	UNICARE LIFE & HEALTH INSURANCE COMPANY	\$19,168,412	0.12%	95.13%
60	0306	62626	CMFG LIFE INSURANCE COMPANY	\$18,752,592	0.12%	95.25%
61	4667	12575	SILVERSCRIPT INSURANCE COMPANY	\$17,986,815	0.12%	95.36%
62	0826	66915	NEW YORK LIFE INSURANCE COMPANY	\$17,450,111	0.11%	95.48%
63	0565	62049	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	\$17,435,260	0.11%	95.59%
64	1199	10155	WELLCARE PRESCRIPTION INSURANCE, INC.	\$17,280,963	0.11%	95.70%
65	0218	20443	CONTINENTAL CASUALTY COMPANY	\$16,863,366	0.11%	95.81%
66	0008	60534	AMERICAN HERITAGE LIFE INSURANCE COMPANY	\$16,345,157	0.11%	95.92%
67	0111	65315	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	\$15,982,860	0.10%	96.02%
68	3681	12151	ARCADIAN HEALTH PLAN, INC.	\$15,663,893	0.10%	96.12%
69	0626	62146	COMBINED INSURANCE COMPANY OF AMERICA	\$15,149,244	0.10%	96.22%

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70	0004	65005	RIVERSOURCE LIFE INSURANCE COMPANY	\$13,903,574	0.09%	96.31%
71	0943	61301	AMERITAS LIFE INSURANCE CORP.	\$13,857,372	0.09%	96.40%
72	0451	71870	FIDELITY SECURITY LIFE INSURANCE COMPANY	\$13,394,838	0.09%	96.49%
73	0601	60053	KAISER PERMANENTE INSURANCE COMPANY	\$13,252,763	0.09%	96.57%
74	0623	66141	HEALTH NET LIFE INSURANCE COMPANY	\$13,067,075	0.08%	96.66%
75	0812	93440	HM LIFE INSURANCE COMPANY	\$12,502,810	0.08%	96.74%
76	0119	70580	HUMANADENTAL INSURANCE COMPANY	\$11,767,638	0.08%	96.81%
77	0000	12747	ENVISION INSURANCE COMPANY	\$10,737,228	0.07%	96.88%
78	1129	68608	SYMETRA LIFE INSURANCE COMPANY	\$10,617,584	0.07%	96.95%
79	0233	70319	WASHINGTON NATIONAL INSURANCE COMPANY	\$10,419,153	0.07%	97.02%
80	0429	71714	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	\$10,326,577	0.07%	97.09%
81	0330	60410	AMERICAN FIDELITY ASSURANCE COMPANY	\$9,089,643	0.06%	97.14%
82	1230	95657	DOMINION DENTAL SERVICES, INC.	\$8,996,351	0.06%	97.20%
83	0761	90611	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERICA	\$8,493,692	0.05%	97.26%
84	0261	72850	UNITED WORLD LIFE INSURANCE COMPANY	\$8,212,520	0.05%	97.31%
85	0953	62359	CONSTITUTION LIFE INSURANCE COMPANY	\$8,199,059	0.05%	97.36%
86	0565	67598	PAUL REVERE LIFE INSURANCE COMPANY THE	\$8,083,874	0.05%	97.42%
87	0860	69000	NORTHWESTERN LONG TERM CARE INSURANCE COMPANY	\$7,874,028	0.05%	97.47%
88	0229	67105	RELIASTAR LIFE INSURANCE COMPANY	\$7,808,127	0.05%	97.52%
89	0671	61069	ANTHEM LIFE INSURANCE COMPANY	\$7,662,353	0.05%	97.57%
90	0869	66168	MINNESOTA LIFE INSURANCE COMPANY	\$7,571,911	0.05%	97.62%
91	0264	97055	MEGA LIFE AND HEALTH INSURANCE COMPANY, THE	\$7,543,353	0.05%	97.66%
92	0468	65021	STONEBRIDGE LIFE INSURANCE COMPANY	\$7,477,221	0.05%	97.71%
93	0091	88072	HARTFORD LIFE INSURANCE COMPANY	\$7,442,200	0.05%	97.76%

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94	0200	69663	USAA LIFE INSURANCE COMPANY	\$7,397,205	0.05%	97.81%
95	0361	77399	STERLING LIFE INSURANCE COMPANY	\$7,314,894	0.05%	97.86%
96	0212	16535	ZURICH AMERICAN INSURANCE COMPANY	\$7,276,495	0.05%	97.90%
97	0984	92711	HCC LIFE INSURANCE COMPANY	\$6,762,095	0.04%	97.95%
98	0012	19445	NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH, PA.	\$6,499,707	0.04%	97.99%
99	0901	52617	CIGNA DENTAL HEALTH OF VIRGINIA, INC.	\$6,175,988	0.04%	98.03%
100	0000	87963	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE COMPANY	\$6,026,333	0.04%	98.07%
101	0000	56499	ASSURED LIFE ASSOCIATION	\$5,905,933	0.04%	98.11%
102	0901	67369	CIGNA HEALTH AND LIFE INSURANCE COMPANY	\$5,903,425	0.04%	98.14%
103	0525	67539	PAN-AMERICAN LIFE INSURANCE COMPANY	\$5,889,794	0.04%	98.18%
104	2479	73474	DENTEGRA INSURANCE COMPANY	\$5,867,047	0.04%	98.22%
105	0661	77828	COMPANION LIFE INSURANCE COMPANY	\$5,627,254	0.04%	98.26%
106	0007	13935	FEDERATED MUTUAL INSURANCE COMPANY	\$5,613,190	0.04%	98.29%
107	0119	65110	KANAWHA INSURANCE COMPANY	\$5,501,276	0.04%	98.33%
108	0000	56383	ORDER OF UNITED COMMERCIAL TRAVELERS OF AMERICA, THE	\$5,435,632	0.04%	98.36%
109	0943	80837	UNION CENTRAL LIFE INSURANCE COMPANY THE	\$5,307,850	0.03%	98.40%
110	0370	71730	CONTINENTAL AMERICAN INSURANCE COMPANY	\$5,277,260	0.03%	98.43%
111		13628	CARILION CLINIC MEDICARE RESOURCES, LLC	\$5,198,131	0.03%	98.47%
112	0917	71129	FORT DEARBORN LIFE INSURANCE COMPANY	\$5,087,700	0.03%	98.50%
113	0012	70106	UNITED STATES LIFE INSURANCE COMPANY IN THE CITY OF NEW YORK THE	\$5,065,312	0.03%	98.53%
114	0084	63479	UNITED TEACHER ASSOCIATES INSURANCE COMPANY	\$5,039,478	0.03%	98.56%
115	0953	80624	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANCE COMPANY OF NEW YORK	\$5,027,530	0.03%	98.60%
116	0019	65080	JOHN ALDEN LIFE INSURANCE COMPANY	\$5,012,564	0.03%	98.63%
117	0000	95713	DENTAQUEST VIRGINIA, INC.	\$4,979,650	0.03%	98.66%

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118	4667	63444	ACCENDO INSURANCE COMPANY	\$4,964,406	0.03%	98.69%
119	0241	87726	METLIFE INSURANCE COMPANY OF CONNECTICUT	\$4,495,451	0.03%	98.72%
120	0023	38245	BCS INSURANCE COMPANY	\$4,486,124	0.03%	98.75%
121	0626	22667	ACE AMERICAN INSURANCE COMPANY	\$4,267,140	0.03%	98.78%
122	0012	66672	AMERICAN GENERAL LIFE AND ACCIDENT INSURANCE COMPANY	\$4,199,437	0.03%	98.81%
123	4483	70939	GERBER LIFE INSURANCE COMPANY	\$4,190,039	0.03%	98.83%
124	0008	65595	LINCOLN BENEFIT LIFE COMPANY	\$4,140,952	0.03%	98.86%
125	0084	71404	CONTINENTAL GENERAL INSURANCE COMPANY	\$3,920,057	0.03%	98.89%
126	2938	56014	THRIVENT FINANCIAL FOR LUTHERANS	\$3,796,689	0.02%	98.91%
127	0367	80578	PHYSICIANS MUTUAL INSURANCE COMPANY	\$3,639,420	0.02%	98.93%
128	0140	66869	NATIONWIDE LIFE INSURANCE COMPANY	\$3,616,925	0.02%	98.96%
129	0158	21113	UNITED STATES FIRE INSURANCE COMPANY	\$3,515,875	0.02%	98.98%
130	0000	77968	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMERICA	\$3,495,717	0.02%	99.00%
131	0000	76325	SENIOR HEALTH INSURANCE COMPANY OF PENNSYLVANIA	\$3,265,882	0.02%	99.02%
132	0549	80926	SUN LIFE AND HEALTH INSURANCE COMPANY (U.S.)	\$3,214,656	0.02%	99.04%
133	0707	96310	MD-INDIVIDUAL PRACTICE ASSOCIATION, INC	\$3,181,416	0.02%	99.06%
134	0215	68462	RESERVE NATIONAL INSURANCE COMPANY	\$3,125,372	0.02%	99.08%
135	0707	91529	UNIMERICA INSURANCE COMPANY	\$3,124,176	0.02%	99.11%
136	0000	68896	SOUTHERN FARM BUREAU LIFE INSURANCE COMPANY	\$3,062,832	0.02%	99.12%
137	0276	62863	TRUSTMARK LIFE INSURANCE COMPANY	\$2,969,314	0.02%	99.14%
138	0000	27928	AMEX ASSURANCE COMPANY	\$2,942,602	0.02%	99.16%
139	1117	61883	CENTRAL UNITED LIFE INSURANCE COMPANY	\$2,891,564	0.02%	99.18%
140	0119	60984	COMPBENEFITS INSURANCE COMPANY	\$2,810,664	0.02%	99.20%
141	0038	20281	FEDERAL INSURANCE COMPANY	\$2,782,743	0.02%	99.22%

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142	1211	66583	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	\$2,679,697	0.02%	99.24%
143	4616	57991	EVERENCE ASSOCIATION, INC.	\$2,544,961	0.02%	99.25%
144	0084	61727	CENTRAL RESERVE LIFE INSURANCE COMPANY	\$2,476,051	0.02%	99.27%
145	0000	68845	SHENANDOAH LIFE INSURANCE COMPANY	\$2,431,855	0.02%	99.28%
146	0212	21326	EMPIRE FIRE AND MARINE INSURANCE COMPANY	\$2,375,130	0.02%	99.30%
147	3527	70629	WORLD INSURANCE COMPANY	\$2,274,425	0.01%	99.31%
148	0041	60518	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	\$2,075,077	0.01%	99.33%
149	0233	62065	COLONIAL PENN LIFE INSURANCE COMPANY	\$1,962,645	0.01%	99.34%
150	0233	65900	CONSECO LIFE INSURANCE COMPANY	\$1,930,846	0.01%	99.35%
151	0276	61425	TRUSTMARK INSURANCE COMPANY	\$1,904,235	0.01%	99.36%
152	0000	71439	ASSURITY LIFE INSURANCE COMPANY	\$1,887,230	0.01%	99.38%
153	1129	20621	ONEBEACON AMERICA INSURANCE COMPANY	\$1,804,637	0.01%	99.39%
154	3527	60836	AMERICAN REPUBLIC INSURANCE COMPANY	\$1,804,115	0.01%	99.40%
155	1117	63053	FAMILY LIFE INSURANCE COMPANY	\$1,802,768	0.01%	99.41%
156	0581	61476	BOSTON MUTUAL LIFE INSURANCE COMPANY	\$1,790,497	0.01%	99.42%
157	0619	60895	AMERICAN UNITED LIFE INSURANCE COMPANY	\$1,784,432	0.01%	99.43%
158	0361	19720	AMERICAN ALTERNATIVE INSURANCE CORPORATION	\$1,773,224	0.01%	99.45%
159	0000	42129	UNITED SECURITY ASSURANCE COMPANY OF PENNSYLVANIA	\$1,752,577	0.01%	99.46%
160	0968	62944	AXA EQUITABLE LIFE INSURANCE COMPANY	\$1,723,127	0.01%	99.47%
161	0492	68721	SECURITY LIFE INSURANCE COMPANY OF AMERICA	\$1,669,427	0.01%	99.48%
162	4670	38318	STARR INDEMNITY & LIABILITY COMPANY	\$1,599,727	0.01%	99.49%
163	0408	86355	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	\$1,555,258	0.01%	99.50%
164	4716	65951	MERIT LIFE INSURANCE CO.	\$1,532,849	0.01%	99.51%
165	0690	61751	CENTRAL STATES HEALTH & LIFE COMPANY OF OMAHA	\$1,515,220	0.01%	99.52%

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166	0001	68500	CONTINENTAL LIFE INSURANCE COMPANY OF BRENTWOOD, TENNESSEE	\$1,503,838	0.01%	99.53%
167	0000	58033	KNIGHTS OF COLUMBUS	\$1,497,695	0.01%	99.54%
168	0450	69078	STANDARD SECURITY LIFE INSURANCE COMPANY OF NEW YORK	\$1,492,693	0.01%	99.55%
169	0904	93610	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	\$1,483,563	0.01%	99.56%
170	0264	66087	MID-WEST NATIONAL LIFE INSURANCE COMPANY OF TENNESSEE	\$1,470,974	0.01%	99.57%
171	0785	38970	MARKEL INSURANCE COMPANY	\$1,470,244	0.01%	99.58%
172	0000	71854	AAA LIFE INSURANCE COMPANY	\$1,464,446	0.01%	99.59%
173	0008	60186	ALLSTATE LIFE INSURANCE COMPANY	\$1,425,161	0.01%	99.60%
174	0181	70211	REASSURE AMERICA LIFE INSURANCE COMPANY	\$1,420,491	0.01%	99.61%
175	1120	26921	EVEREST REINSURANCE COMPANY	\$1,388,630	0.01%	99.61%
176	0350	62596	UNION FIDELITY LIFE INSURANCE COMPANY	\$1,382,099	0.01%	99.62%
177	1186	69515	MEDAMERICA INSURANCE COMPANY	\$1,294,486	0.01%	99.63%
178	0012	66842	AMERICAN GENERAL LIFE INSURANCE COMPANY OF DELAWARE	\$1,293,418	0.01%	99.64%
179	0968	66370	MONY LIFE INSURANCE COMPANY	\$1,244,945	0.01%	99.65%
180	0769	68322	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	\$1,230,209	0.01%	99.66%
181	0796	39217	QBE INSURANCE CORPORATION	\$1,209,213	0.01%	99.66%
182	0000	69353	TEACHERS PROTECTIVE MUTUAL LIFE INSURANCE COMPANY	\$1,206,090	0.01%	99.67%
183	0458	68136	PROTECTIVE LIFE INSURANCE COMPANY	\$1,199,650	0.01%	99.68%
184	0549	68047	PROFESSIONAL INSURANCE COMPANY	\$1,199,463	0.01%	99.69%
185	0687	64211	GUARANTEE TRUST LIFE INSURANCE COMPANY	\$1,183,655	0.01%	99.69%
186	0565	68209	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	\$1,154,286	0.01%	99.70%
187	0000	64580	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	\$1,151,801	0.01%	99.71%
188	0001	72052	AETNA HEALTH INSURANCE COMPANY	\$1,132,824	0.01%	99.72%
189	0215	69930	UNITED INSURANCE COMPANY OF AMERICA	\$1,085,521	0.01%	99.72%

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190	0290	60577	AMERICAN INCOME LIFE INSURANCE COMPANY	\$1,051,601	0.01%	99.73%
191	0352	93777	HOUSEHOLD LIFE INSURANCE COMPANY	\$969,376	0.01%	99.74%
192	0917	78611	HCSC INSURANCE SERVICES COMPANY	\$924,923	0.01%	99.74%
193	4734	61492	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	\$917,192	0.01%	99.75%
194	0707	60321	MAMSI LIFE AND HEALTH INSURANCE COMPANY	\$883,960	0.01%	99.75%
195	0000	47000	GRAPHIC ARTS BENEFIT CORPORATION	\$883,645	0.01%	99.76%
196	0953	69701	UNION BANKERS INSURANCE COMPANY	\$843,966	0.01%	99.77%
197	0012	60488	AMERICAN GENERAL LIFE INSURANCE COMPANY	\$843,395	0.01%	99.77%
198	0019	60275	AMERICAN BANKERS LIFE ASSURANCE COMPANY OF FLORIDA	\$819,770	0.01%	99.78%
199	0450	65781	MADISON NATIONAL LIFE INSURANCE COMPANY, INC.	\$809,909	0.01%	99.78%
200	0000	11121	UNIFIED LIFE INSURANCE COMPANY	\$796,313	0.01%	99.79%
201		60025	EXPRESS SCRIPTS INSURANCE COMPANY	\$788,967	0.01%	99.79%
202	0634	66680	NATIONAL LIFE INSURANCE COMPANY	\$784,515	0.01%	99.80%
203	0253	64327	HARLEYSVILLE LIFE INSURANCE COMPANY	\$777,110	0.01%	99.80%
204	0917	70670	HEALTH CARE SERVICE CORPORATION, A MUTUAL LEGAL RESERVE COMPANY	\$730,140	0.00%	99.81%
205	1289	35963	AF&L INSURANCE COMPANY	\$720,995	0.00%	99.81%
206	0290	91472	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	\$714,862	0.00%	99.82%
207	1216	69345	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF AMERICA, INC. (USED IN VA BY:	\$708,631	0.00%	99.82%
208	0000	95846	GROUP DENTAL SERVICE OF MARYLAND, INC.	\$682,945	0.00%	99.83%
209	0241	91626	NEW ENGLAND LIFE INSURANCE COMPANY	\$681,868	0.00%	99.83%
210	0000	60237	PREMIER ACCESS INSURANCE COMPANY	\$669,819	0.00%	99.83%
211	0000	81426	COMMERCIAL TRAVELERS MUTUAL INSURANCE COMPANY	\$662,019	0.00%	99.84%
212	0000	89184	STERLING INVESTORS LIFE INSURANCE COMPANY	\$641,506	0.00%	99.84%
213	0839	62324	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	\$598,483	0.00%	99.85%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
214	0953	60763	AMERICAN PIONEER LIFE INSURANCE COMPANY	\$577,689	0.00%	99.85%
215	0000	57320	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	\$576,402	0.00%	99.85%
216	0001	12321	AMERICAN CONTINENTAL INSURANCE COMPANY	\$570,511	0.00%	99.86%
217	0000	61921	CITIZENS SECURITY LIFE INSURANCE COMPANY	\$568,086	0.00%	99.86%
218	0300	64513	HORACE MANN LIFE INSURANCE COMPANY	\$564,064	0.00%	99.86%
219	1278	11681	KEYSTONE INSURANCE COMPANY	\$553,752	0.00%	99.87%
220	0574	76112	OXFORD LIFE INSURANCE COMPANY	\$547,668	0.00%	99.87%
221	1295	80799	CELTIC INSURANCE COMPANY	\$539,835	0.00%	99.88%
222	0619	69116	STATE LIFE INSURANCE COMPANY THE	\$523,246	0.00%	99.88%
223	0450	26581	INDEPENDENCE AMERICAN INSURANCE COMPANY	\$513,617	0.00%	99.88%
224	0761	11630	JEFFERSON INSURANCE COMPANY	\$503,787	0.00%	99.89%
225	0869	68160	BALBOA LIFE INSURANCE COMPANY	\$503,614	0.00%	99.89%
226	0229	68713	SECURITY LIFE OF DENVER INSURANCE COMPANY	\$502,858	0.00%	99.89%
227	0084	65722	LOYAL AMERICAN LIFE INSURANCE COMPANY	\$498,479	0.00%	99.90%
228	0007	63258	FEDERATED LIFE INSURANCE COMPANY	\$494,674	0.00%	99.90%
229	0000	31119	MEDICO INSURANCE COMPANY	\$473,089	0.00%	99.90%
230	4011	72990	GENWORTH LIFE INSURANCE COMPANY OF NEW YORK	\$450,321	0.00%	99.90%
231	0212	80896	CENTRE LIFE INSURANCE COMPANY	\$430,987	0.00%	99.91%
232	0012	68373	AMERICAN GENERAL ASSURANCE COMPANY	\$430,561	0.00%	99.91%
233	0520	67784	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	\$421,412	0.00%	99.91%
234	0241	26298	METROPOLITAN PROPERTY AND CASUALTY INSURANCE COMPANY	\$416,887	0.00%	99.92%
235	0023	80985	4 EVER LIFE INSURANCE COMPANY	\$396,371	0.00%	99.92%
236	0084	63312	GREAT AMERICAN LIFE INSURANCE COMPANY	\$392,027	0.00%	99.92%
237	0229	61360	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	\$376,103	0.00%	99.92%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
238	0000	71471	ABILITY INSURANCE COMPANY	\$367,038	0.00%	99.93%
239	0588	65129	KANSAS CITY LIFE INSURANCE COMPANY	\$365,638	0.00%	99.93%
240	1279	11150	ARCH INSURANCE COMPANY	\$355,878	0.00%	99.93%
241	4011	65536	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	\$341,533	0.00%	99.93%
242	0704	89206	OHIO NATIONAL LIFE ASSURANCE CORPORATION/CINCINNATI	\$339,474	0.00%	99.93%
243	0587	61239	BANKERS FIDELITY LIFE INSURANCE COMPANY	\$331,962	0.00%	99.94%
244	0290	65331	LIBERTY NATIONAL LIFE INSURANCE COMPANY	\$330,688	0.00%	99.94%
245	1199	83445	WELLCARE HEALTH INSURANCE OF ARIZONA, INC.	\$330,659	0.00%	99.94%
246	0769	80705	GREAT-WEST LIFE ASSURANCE COMPANY THE	\$316,736	0.00%	99.94%
247	0041	69914	SEARS LIFE INSURANCE COMPANY	\$315,837	0.00%	99.94%
248	0704	67172	OHIO NATIONAL LIFE INSURANCE COMPANY THE	\$314,401	0.00%	99.95%
249	0098	64890	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	\$311,761	0.00%	99.95%
250	0408	71773	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF TEXAS	\$282,215	0.00%	99.95%
251	0468	70688	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	\$277,495	0.00%	99.95%
252	0850	67644	PENN MUTUAL LIFE INSURANCE COMPANY THE	\$274,985	0.00%	99.95%
253	0477	61700	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY OF AMERICA	\$271,665	0.00%	99.96%
254	0440	66265	MONARCH LIFE INSURANCE COMPANY	\$266,535	0.00%	99.96%
255	0869	93742	SECURIAN LIFE INSURANCE COMPANY	\$253,890	0.00%	99.96%
256	4736	71455	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	\$247,828	0.00%	99.96%
257	0781	69744	UNION LABOR LIFE INSURANCE COMPANY THE	\$246,772	0.00%	99.96%
258	0984	85561	PERICO LIFE INSURANCE COMPANY	\$243,190	0.00%	99.96%
259	0241	63665	GENERAL AMERICAN LIFE INSURANCE COMPANY	\$229,750	0.00%	99.97%
260	0020	62057	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	\$229,349	0.00%	99.97%
261	0150	24147	OLD REPUBLIC INSURANCE COMPANY	\$225,417	0.00%	99.97%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
262	0000	88668	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	\$218,605	0.00%	99.97%
263	1216	60142	TIAA-CREF LIFE INSURANCE COMPANY	\$200,205	0.00%	99.97%
264	0000	57657	ROYAL NEIGHBORS OF AMERICA	\$196,608	0.00%	99.97%
265	0280	61190	AUTO-OWNERS LIFE INSURANCE COMPANY	\$195,869	0.00%	99.97%
266	4712	63967	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE COMPANY	\$195,845	0.00%	99.98%
267	0000	11558	ASSURANCEAMERICA INSURANCE COMPANY	\$188,412	0.00%	99.98%
268	0000	62952	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	\$174,522	0.00%	99.98%
269	1117	85189	INVESTORS CONSOLIDATED INSURANCE COMPANY	\$150,685	0.00%	99.98%
270	3891	84824	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMPANY	\$137,464	0.00%	99.98%
271	0836	70483	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY THE	\$137,186	0.00%	99.98%
272	0769	80675	CROWN LIFE INSURANCE COMPANY	\$127,460	0.00%	99.98%
273	0000	65927	LINCOLN HERITAGE LIFE INSURANCE COMPANY	\$126,287	0.00%	99.98%
274	3416	37273	AXIS INSURANCE COMPANY	\$122,336	0.00%	99.98%
275	0367	72125	PHYSICIANS LIFE INSURANCE COMPANY	\$120,307	0.00%	99.98%
276	0000	69132	STATE MUTUAL INSURANCE COMPANY	\$106,610	0.00%	99.98%
277	0017	97691	LIFE OF THE SOUTH INSURANCE COMPANY	\$103,930	0.00%	99.98%
278	0449	90212	GREAT SOUTHERN LIFE INSURANCE COMPANY	\$103,135	0.00%	99.99%
279	0244	76236	CINCINNATI LIFE INSURANCE COMPANY, THE	\$102,855	0.00%	99.99%
280	0330	60801	AMERICAN PUBLIC LIFE INSURANCE COMPANY	\$100,539	0.00%	99.99%
281	4616	74209	EVERENCE INSURANCE COMPANY	\$90,331	0.00%	99.99%
282	0031	34274	CENTRAL STATES INDEMNITY CO OF OMAHA	\$89,855	0.00%	99.99%
283	0044	61689	AVIVA LIFE AND ANNUITY COMPANY	\$80,482	0.00%	99.99%
284	0019	10111	AMERICAN BANKERS INSURANCE COMPANY OF FLORIDA	\$79,551	0.00%	99.99%
285	4723	61212	BALTIMORE LIFE INSURANCE COMPANY THE	\$78,843	0.00%	99.99%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
286	0000	68772	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW YORK	\$78,810	0.00%	99.99%
287	0169	68810	SENTRY LIFE INSURANCE COMPANY	\$76,954	0.00%	99.99%
288	3527	79987	WORLD CORP OF VIRGINIA INSURANCE COMPANY (USED IN VA BY: WORLD CORP INSU	\$75,476	0.00%	99.99%
289	0212	90557	ZURICH AMERICAN LIFE INSURANCE COMPANY	\$65,931	0.00%	99.99%
290	0361	65811	AMERICAN MODERN LIFE INSURANCE COMPANY	\$65,433	0.00%	99.99%
291	0836	65242	LAFAYETTE LIFE INSURANCE COMPANY THE	\$60,956	0.00%	99.99%
292	0055	11983	AUTO CLUB PROPERTY-CASUALTY INSURANCE COMPANY	\$58,166	0.00%	99.99%
293	0408	60739	AMERICAN NATIONAL INSURANCE COMPANY	\$52,225	0.00%	99.99%
294	4719	60250	AMFIRST INSURANCE COMPANY	\$45,281	0.00%	99.99%
295	0212	63177	FARMERS NEW WORLD LIFE INSURANCE COMPANY	\$43,611	0.00%	99.99%
296	0917	84786	COLORADO BANKERS LIFE INSURANCE COMPANY	\$42,662	0.00%	99.99%
297	0203	26034	VIRGINIA FARM BUREAU MUTUAL INSURANCE COMPANY	\$42,081	0.00%	99.99%
298	0574	61859	CHRISTIAN FIDELITY LIFE INSURANCE COMPANY	\$41,864	0.00%	99.99%
299	0000	67032	NORTH CAROLINA MUTUAL LIFE INSURANCE COMPANY	\$41,496	0.00%	99.99%
300	0000	58009	POLICE AND FIREMEN'S INSURANCE ASSOCIATION	\$41,475	0.00%	99.99%
301	0000	62928	EMC NATIONAL LIFE COMPANY	\$38,675	0.00%	100.00%
302	0669	71323	ZALE LIFE INSURANCE COMPANY	\$38,106	0.00%	100.00%
303	0169	24988	SENTRY INSURANCE A MUTUAL COMPANY	\$36,964	0.00%	100.00%
304	0000	81418	AMERICAN MEDICAL AND LIFE INSURANCE COMPANY	\$36,321	0.00%	100.00%
305	0050	62553	COUNTRY LIFE INSURANCE COMPANY	\$32,543	0.00%	100.00%
306	0403	67814	PHOENIX LIFE INSURANCE COMPANY	\$32,121	0.00%	100.00%
307	0212	20796	21ST CENTURY PREMIER INSURANCE COMPANY	\$28,849	0.00%	100.00%
308	0038	20303	GREAT NORTHERN INSURANCE COMPANY	\$27,714	0.00%	100.00%
309	0000	97772	US HEALTH AND LIFE INSURANCE COMPANY	\$26,212	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
310	0140	11991	NATIONAL CASUALTY COMPANY	\$25,479	0.00%	100.00%
311	0769	80659	CANADA LIFE ASSURANCE COMPANY THE	\$24,853	0.00%	100.00%
312	1289	76759	SENIOR AMERICAN LIFE INSURANCE COMPANY	\$24,481	0.00%	100.00%
313	0000	56006	TRAVELERS PROTECTIVE ASSOCIATION OF AMERICA THE	\$24,143	0.00%	100.00%
314	0918	65056	JACKSON NATIONAL LIFE INSURANCE COMPANY	\$23,903	0.00%	100.00%
315	0313	33898	AEGIS SECURITY INSURANCE COMPANY	\$19,547	0.00%	100.00%
316	0588	67199	OLD AMERICAN INSURANCE COMPANY	\$18,335	0.00%	100.00%
317	0213	70769	ERIE FAMILY LIFE INSURANCE COMPANY	\$18,289	0.00%	100.00%
318	0572	77720	LIFESECURE INSURANCE COMPANY	\$18,217	0.00%	100.00%
319	0031	97764	IDEALIFE INSURANCE COMPANY	\$17,147	0.00%	100.00%
320	0000	68985	STARMOUNT LIFE INSURANCE COMPANY	\$16,667	0.00%	100.00%
321	4750	65919	PRIMERICA LIFE INSURANCE COMPANY	\$16,522	0.00%	100.00%
322	0140	23787	NATIONWIDE MUTUAL INSURANCE COMPANY	\$15,972	0.00%	100.00%
323	0000	64017	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	\$14,504	0.00%	100.00%
324	0901	95599	CIGNA HEALTHCARE MID-ATLANTIC, INC.	\$13,413	0.00%	100.00%
325	4750	61409	NATIONAL BENEFIT LIFE INSURANCE COMPANY	\$13,236	0.00%	100.00%
326	4381	82538	NATIONAL HEALTH INSURANCE COMPANY	\$12,695	0.00%	100.00%
327	0012	19380	AMERICAN HOME ASSURANCE COMPANY	\$11,684	0.00%	100.00%
328	0000	90638	BEST LIFE AND HEALTH INSURANCE COMPANY	\$11,425	0.00%	100.00%
329	0153	67628	PEKIN LIFE INSURANCE COMPANY	\$9,889	0.00%	100.00%
330	0031	22063	GOVERNMENT EMPLOYEES INSURANCE COMPANY	\$9,879	0.00%	100.00%
331	0000	56138	CSA FRATERNAL LIFE	\$9,484	0.00%	100.00%
332	0876	94358	USABLE LIFE (FOR USE IN VA: USABLE LIFE COMPANY)	\$9,200	0.00%	100.00%
333	0315	91693	IA AMERICAN LIFE INSURANCE COMPANY	\$8,859	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
334	0031	38962	GENESIS INSURANCE COMPANY	\$8,553	0.00%	100.00%
335	0098	40045	STARNET INSURANCE COMPANY	\$8,486	0.00%	100.00%
336	0000	63290	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE INSURANCE COMPANY	\$8,086	0.00%	100.00%
337	0313	17965	AMERICAN SENTINEL INSURANCE COMPANY	\$6,032	0.00%	100.00%
338	1117	65870	MANHATTAN LIFE INSURANCE COMPANY THE	\$5,909	0.00%	100.00%
339	0150	67261	OLD REPUBLIC LIFE INSURANCE COMPANY	\$5,628	0.00%	100.00%
340	0218	62413	CONTINENTAL ASSURANCE COMPANY	\$5,372	0.00%	100.00%
341	0878	88153	COLONIAL LIFE INSURANCE COMPANY OF TEXAS	\$5,109	0.00%	100.00%
342	0984	29599	U.S. SPECIALTY INSURANCE COMPANY	\$4,992	0.00%	100.00%
343	0501	10472	CAPITOL INDEMNITY CORPORATION	\$4,802	0.00%	100.00%
344	0264	61832	CHESAPEAKE LIFE INSURANCE COMPANY, THE	\$4,240	0.00%	100.00%
345	0229	80942	ING USA ANNUITY AND LIFE INSURANCE COMPANY	\$4,218	0.00%	100.00%
346	1266	91642	FORETHOUGHT LIFE INSURANCE COMPANY	\$4,037	0.00%	100.00%
347	0091	71153	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	\$3,759	0.00%	100.00%
348	0468	10952	STONEBRIDGE CASUALTY INSURANCE COMPANY	\$3,645	0.00%	100.00%
349	1211	97241	SETTLERS LIFE INSURANCE COMPANY	\$3,625	0.00%	100.00%
350	3891	69140	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	\$3,606	0.00%	100.00%
351	0000	57541	MODERN WOODMEN OF AMERICA	\$3,164	0.00%	100.00%
352	0229	86509	ING LIFE INSURANCE AND ANNUITY COMPANY	\$2,898	0.00%	100.00%
353	3527	67679	AMERICAN REPUBLIC CORP OF VIRGINIA INSURANCE COMPANY (USED IN VA BY: AMERI	\$2,313	0.00%	100.00%
354	0000	66427	MTL INSURANCE COMPANY	\$2,139	0.00%	100.00%
355	0836	99937	COLUMBUS LIFE INSURANCE COMPANY	\$2,072	0.00%	100.00%
356	0000	18538	BANCINSURE, INC.	\$1,641	0.00%	100.00%
357	0000	61093	ATLANTA LIFE INSURANCE COMPANY	\$1,303	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
358	0055	84522	AUTO CLUB LIFE INSURANCE COMPANY	\$1,295	0.00%	100.00%
359	0535	62103	COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	\$1,288	0.00%	100.00%
360	0449	61999	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY	\$1,084	0.00%	100.00%
361	0267	71218	GRANGE LIFE INSURANCE COMPANY	\$1,008	0.00%	100.00%
362	0449	67180	OHIO STATE LIFE INSURANCE COMPANY THE	\$993	0.00%	100.00%
363	0943	74900	BROKERS NATIONAL LIFE ASSURANCE COMPANY	\$941	0.00%	100.00%
364	0458	88536	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	\$902	0.00%	100.00%
365	0000	77879	5 STAR LIFE INSURANCE COMPANY	\$851	0.00%	100.00%
366	0943	60038	ACACIA LIFE INSURANCE COMPANY	\$654	0.00%	100.00%
367	0000	58068	INDEPENDENT ORDER OF FORESTERS THE	\$641	0.00%	100.00%
368	0000	56030	CATHOLIC FINANCIAL LIFE	\$639	0.00%	100.00%
369	0454	69485	SECURITY NATIONAL LIFE INSURANCE COMPANY	\$616	0.00%	100.00%
370	0872	94250	BANNER LIFE INSURANCE COMPANY	\$365	0.00%	100.00%
371	0242	12572	SELECTIVE INSURANCE COMPANY OF AMERICA	\$315	0.00%	100.00%
372	0012	19429	INSURANCE COMPANY OF THE STATE OF PENNSYLVANIA THE	\$310	0.00%	100.00%
373	0408	63657	GARDEN STATE LIFE INSURANCE COMPANY	\$308	0.00%	100.00%
374	0008	69310	SURETY LIFE INSURANCE COMPANY	\$301	0.00%	100.00%
375	4213	60704	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	\$300	0.00%	100.00%
376	0038	20397	VIGILANT INSURANCE COMPANY	\$300	0.00%	100.00%
377	0458	70335	WEST COAST LIFE INSURANCE COMPANY	\$225	0.00%	100.00%
378	0315	67148	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA	\$169	0.00%	100.00%
379	0471	62383	CENTURION LIFE INSURANCE COMPANY	\$158	0.00%	100.00%
380	0215	68357	RELIABLE LIFE INSURANCE COMPANY THE	\$134	0.00%	100.00%
381	0004	29068	IDS PROPERTY CASUALTY INSURANCE COMPANY	\$121	0.00%	100.00%

Rank	Group Number	License Number	Company Name	Premiums Written	Market share	Cumulative Market share
382	0000	63495	FIRST INVESTORS LIFE INSURANCE COMPANY	\$79	0.00%	100.00%
383	0000	63223	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	\$62	0.00%	100.00%
384	0111	23043	LIBERTY MUTUAL INSURANCE COMPANY	\$60	0.00%	100.00%
385	0634	65528	LIFE INSURANCE COMPANY OF THE SOUTHWEST	\$52	0.00%	100.00%
386	0140	92657	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	\$50	0.00%	100.00%
387	0312	81779	INDIVIDUAL ASSURANCE COMPANY, LIFE, HEALTH & ACCIDENT	\$49	0.00%	100.00%
388	0431	66974	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE	\$44	0.00%	100.00%
389	0306	86126	MEMBERS LIFE INSURANCE COMPANY	\$26	0.00%	100.00%
390	0000	64904	INVESTORS HERITAGE LIFE INSURANCE COMPANY	\$24	0.00%	100.00%
391	0218	20427	AMERICAN CASUALTY COMPANY OF READING, PENNSYLVANIA	\$14	0.00%	100.00%
392	0000	68039	PRESIDENTIAL LIFE INSURANCE COMPANY	\$5	0.00%	100.00%

Total: \$15,462,040,183.00

Source:
NAIC - DSSPROD
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