examination REPORT of HEALTHKEEPERS, INC. Richmond, Virginia as of December 31, 2010 JACQUELINE K. CUNNINGHAM
COMMISSIONER OF INSURANCE
STATE CORPORATION COMMISSION
BUREAU OF INSURANCE



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I, Jacqueline K. Cunningham, Commissioner of Insurance of the Commonwealth of Virginia, do hereby certify that the annexed copy of the Examination Report of Healthkeepers, Inc. as of December 31, 2010, is a true copy of the original report on file with this Bureau.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed to the original the seal of the Bureau at the City of Richmond, Virginia this 21st day of December, 2011

Jacqueline K. Cunningham Commissioner of Insurance

Jaquelie K. Cenfan

(SEAL)

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Honorable Jacqueline K. Cunningham Commissioner of Insurance Richmond, Virginia

Dear Madam:

Pursuant to your instructions and by the authority of Section 38.2-4315 of the Code of Virginia, an examination of the records and affairs of

HEALTHKEEPERS, INC.

Richmond, Virginia

hereinafter referred to as the Corporation, has been completed. The report thereon is submitted for your consideration.

DESCRIPTION

The Corporation became licensed in Virginia as a health maintenance organization ("HMO") pursuant to Chapter 43 of Title 38.2 of the Code of Virginia on June 12, 1986. The Corporation was last examined by representatives from the State Corporation Commission's (the "Commission") Bureau of Insurance (the "Bureau") as of December 31, 2007. This examination covers the period from January 1, 2008 through December 31, 2010.

HISTORY

The Corporation was incorporated in the Commonwealth of Virginia on April 8, 1985. The Corporation was formed as a not-for-profit stock corporation by Blue Cross and Blue Shield of Southwestern Virginia. On February 11, 1986, Blue Cross and Blue Shield of Virginia transferred all the stock of the Corporation to Blue Cross and Blue Shield of Virginia. On February 12, 1986, the Corporation amended its Articles of Incorporation to become a for-profit entity. On July 15, 1987, the corporate structure was reorganized and ownership of the Corporation was transferred to Healthcare Support Corporation ("HSC").

COMMONWEALTH OF VIRGINIA STATE CORPORATION COMMISSION BUREAU OF INSURANCE Effective November 1, 1997, HMO Virginia, Inc. ("HMOVA"), an affiliated HMO, and the Corporation merged, with the Corporation remaining as the surviving entity. Effective July 1, 1998, HSC and Trigon Administrators, Inc. ("Trigon Administrators") merged, with Trigon Administrators remaining as the surviving entity and owner of the Corporation. Effective November 1, 1998, Physicians Health Plan, Inc. ("PHP"), an affiliated HMO, and the Corporation merged, with the Corporation remaining as the surviving entity. Effective March 31, 2001, Trigon Administrators was sold and the outstanding shares of the Corporation were distributed to Trigon Healthcare, Inc. ("Trigon Healthcare")

On July 31, 2002, Trigon Healthcare and Anthem, Inc., a publicly traded company incorporated in Indiana, completed a merger in which Trigon Healthcare was merged into a wholly-owned subsidiary of Anthem, Inc. ("Anthem") that subsequently changed its name to Anthem Southeast, Inc. ("Anthem Southeast"). The Corporation became a wholly-owned subsidiary of Anthem Southeast.

On November 30, 2004, Anthem, the Corporation's ultimate Parent, and WellPoint Health Networks, Inc. ("WellPoint Health Networks") completed a merger in which WellPoint Health Networks and all WellPoint subsidiaries merged with and into Anthem Holding Corp., a direct and wholly-owned subsidiary of Anthem with Anthem Holding Corp. as the surviving entity in the merger. In connection with the merger, Anthem amended its articles of incorporation to change its name to WellPoint, Inc. ("WellPoint")

Effective January 1, 2006, UNICARE Health Plan of Virginia, Inc. ("UNICARE Health Plan"), an affiliated HMO, and the Corporation merged, with the Corporation remaining as the surviving entity. As a result of the merger, UNICARE National Services, Inc. ("UNICARE National"), UNICARE Health Plan's parent company, received 25 shares of the Corporation's common stock which was commensurate with the fair value of UNICARE Health Plan at the date of merger. Prior to the merger the Corporation was a wholly-owned subsidiary of Anthem Southeast. After the merger the Corporation was 88.89% owned by Anthem Southeast and 11.11% owned by UNICARE National.

Effective October 1, 2010, Peninsula Health Care, Inc. ("Peninsula") and Priority Health Care, Inc. ("Priority"), affiliated HMOs, and the Corporation merged. As a result of the merger, Anthem Southeast, Peninsula's and Priority's parent company, received 108.7 shares of the Corporation's common stock which was commensurate with the fair value of Peninsula and Priority at the date of merger. After the merger and at December 31, 2010, the Corporation was 92.51% owned by Anthem Southeast and 7.49% owned by UNICARE National.

CAPITAL AND SURPLUS

At December 31, 2010, the Corporation's capital and surplus was \$279,708,112. According to the Articles of Incorporation, the Corporation has the authority to issue 10,000 shares of common stock with a par value of \$5 per share. As a result of the mergers with Peninsula and Priority, at December 31, 2010, 333.7 shares were outstanding, with gross paid in and contributed surplus of \$58,560,320, surplus notes of \$8,716,141 and unassigned funds (surplus) of \$212,429,982.

As a result of the mergers with HMOVA and PHP, the Corporation assumed subordinated loans executed between the two companies and Trigon Insurance Company (currently Anthem Health Plans of Virginia, Inc.). The outstanding principal on the loans assumed totaled \$6,716,141 from HMOVA and \$2,000,000 from PHP. At December 31, 2010, accrued interest on these loans equaled \$9,598,775.

NET WORTH REQUIREMENT

Section 38.2-4302 of the Code of Virginia states that an HMO licensed in Virginia shall maintain a minimum net worth in an amount at least equal to the sum of uncovered expenses, but not less than \$600,000, up to a maximum of \$4,000,000. 14 VAC 5-210-60 A requires that an HMO report the sum of its uncovered expenses for each three-month period ending December 31, March 31, June 30 or September 30. Because the sum of the Corporation's uncovered expenses for the three-month period ending December 31, 2010 was \$40,305,200, the Corporation's minimum net worth requirement at December 31, 2010 was \$4,000,000.

MANAGEMENT AND CONTROL

The bylaws of the Corporation provide that the affairs of the Corporation shall be managed by a board of not fewer than three and not more than six directors. A majority of the directors shall constitute a quorum for the transaction of business.

The bylaws also provide that the board may designate two directors to constitute an Executive Committee. The Executive Committee shall have and may exercise all the authority of the board of directors except to approve an amendment of the bylaws of the Corporation or plan of merger or consolidation. Additionally, the Executive Committee may designate any other committees as may be deemed desirable.

The officers of the Corporation shall consist of a Chairman of the Board, a President, a Secretary, a Treasurer, and such other officers as the Board of Directors may from time to time deem necessary. The Chairman of the Board shall preside at all meetings of the Board and of the Executive Committee. The President shall be the Chief

Operating Officer and shall have general supervision and control of the other officers of the Corporation.

At December 31, 2010, the Board of Directors and the Officers of the Corporation were as follows:

<u>Directors</u> <u>Principal Occupation</u>

Wayne S. DeVeydt Executive Vice President and Chief

Financial Officer

WellPoint, Inc.

Indianapolis, Indiana

Catherine I. Kelaghan Vice President and Counsel

WellPoint, Inc.

Indianapolis, Indiana

Charles B. King President

Anthem Health Plans of Virginia, Inc.

Richmond, Virginia

Officers

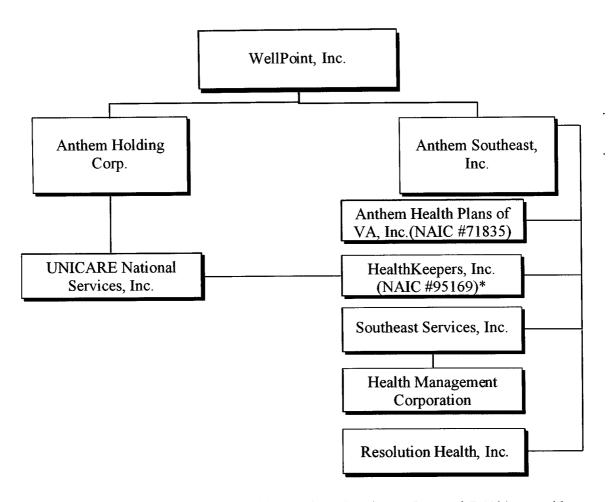
Charles B. King President Kathleen S. Kiefer Secretary

Sidney O. Hunt Assistant Secretary

Robert D. Kretschmer Treasurer

AFFILIATED COMPANIES

At December 31, 2010, the Corporation is 92.51% owned by Anthem Southeast and 7.49% owned by UNICARE National. Both Anthem Southeast and UNICARE National are wholly-owned subsidiaries of WellPoint. The chart on the following page illustrates the organizational structure of the Corporation and selected affiliated entities at December 31, 2010.



^{*} HealthKeepers, Inc. is 92.51% owned by Anthem Southeast, Inc. and 7.49% owned by UNICARE National Services, Inc.

TRANSACTIONS WITH AFFILIATES

Cash Concentration Agreement

Effective April 1, 2010, the Corporation entered into a Cash Concentration Agreement with WellPoint and its direct or indirect affiliates whereby Wellpoint and certain affiliates are designated Cash Managers to handle the receipt and/or disbursement of funds on behalf of one or more affiliates. When a Cash Manager receives funds on behalf of an affiliate, an intercompany payable to the affiliate is established. When a Cash Manager disburses funds on behalf of an affiliate, an intercompany receivable from the affiliate is established. All resulting intercompany payables and receivables shall be settled within 30 days unless the parties mutually agree to settlement at a later date no later than 90 days after the intercompany payable or receivable was established. The Cash Manager shall be reimbursed monthly for all direct and indirect allocable costs it incurs in its capacity as Cash Manager.

Master Administrative Services Agreement

Effective January 1, 2006, the Corporation entered into a Master Administrative Services Agreement with WellPoint and its subsidiaries and affiliates. According to the agreement, each affiliate that is party to the agreement may provide certain administrative, consulting and support services to another affiliate upon request. The affiliate rendering services shall be reimbursed for the direct and indirect costs and expenses incurred in providing such services and reimbursement is due within 30 days upon receipt of a statement for the services rendered. The term of the agreement is one year and shall be automatically renewed for additional one-year periods unless terminated upon 90 days written notice. The Corporation incurred \$100,474,609 in fees related to the agreement in 2010.

Consolidated Federal Income Tax Agreement

Effective December 31, 2005, the Corporation became a party to a Consolidated Federal Income Tax Agreement with WellPoint and selected subsidiaries. The agreement establishes methods for allocating the consolidated federal income tax liability of the consolidated group among its members, for reimbursing WellPoint for payment of such tax liability, for compensating any member for use of its tax losses or tax credits and to provide for the allocation and payment of any refund arising from a carryback of losses or tax credits for subsequent taxable years. For each consolidated federal return year, each member shall pay WellPoint an amount equal to the federal income tax payments it would incur if it were filing a separate federal income tax return. Such payments shall be made to WellPoint no later than 30 days after these payments would be due to the federal government if the subsidiary were filing a separate return. For each consolidated federal return year, WellPoint shall pay each member an amount equal to the reduction in the

federal income tax liability of the consolidated group, if any, resulting from the use in any taxable year of tax benefits attributable to such member, including the use of net operating losses or tax credits. In the event of a refund, WellPoint shall pay each member its proportional share within 30 days after the refund is received.

Excess Medical Stop Loss Agreement

Effective January 1, 2000, the Corporation entered into an Excess Medical Stop Loss Agreement with Trigon Insurance Company (currently AHPVA). Pursuant to the agreement, AHPVA shall reimburse the Corporation 100% of the losses paid during the twelve-month policy period ending December 31, 2010 in excess of the following deductibles:

- 1. \$500,000 for losses paid for each person enrolled under non-Medicaid contracts.
- 2. \$500,000 for losses paid for each person enrolled under Medicaid contracts who are not Community Health Associated Physician Organization ("CHAPO") members.
- 3. \$200,000 for the sum of the losses paid for inpatient facility expenses and outpatient facility expenses which are attributable to CHAPO members.
- 4. \$25,000 for losses paid for non-facility expenses which are attributable to CHAPO member.

For the purposes of this policy, losses are defined as amounts that are actually paid by the Corporation for medical expenses covered under the contract; in settlement of claims for medical expenses covered under the contracts; or in satisfaction of judgments for medical expenses covered under the contracts. Medical expenses are defined as covered charges for inpatient services rendered by hospitals, rehabilitation and skilled nursing facilities to persons enrolled under contracts and transplant services fees charged by transplant service providers. For hospital, rehabilitation, skilled nursing facility or transplant services expenses, each expense shall be deemed to be incurred upon the date of admission to the hospital, rehabilitation or skilled nursing facility.

This agreement contains a provision that requires the Corporation to pay AHPVA up to a maximum of 30% of the initial premium in the event that the paid losses exceed 85% of the initial premium. Conversely, AHPVA is required to return to the Corporation up to 30% of the initial premium when paid losses are less than 85% of the initial premium.

The maximum lifetime excess insurance indemnity payable under this agreement for any one member shall not exceed \$2,000,000. The agreement includes a continuation of coverage clause and a benefits conversion clause in the event of the Corporation's insolvency. Premiums and claims ceded to AHPVA related to this agreement during 2010 were \$6,792,543 and \$5,622,479 respectively.

Solvency Guarantee Agreement

The Corporation's performance, obligations, and solvency are guaranteed by AHPVA through a solvency guarantee agreement that was originally entered into effective April 9, 1986. This agreement remains in effect unless and until reasonable prior written notice has been given by either party to the other and the Commissioner of Insurance of the Commonwealth of Virginia has granted prior approval for such termination.

This solvency guarantee agreement was amended September 1, 1987 to include AHPVA's agreement that in the event the Corporation shall cease operations for any reason, AHPVA coverage will be offered to all of the Corporation's members without exclusions, limitations, or conditions based on health reasons.

Services Agreement with Health Management Corporation

Effective January 1, 2002, the Corporation entered into a Services Agreement with Health Management Corporation ("HMC") to administer its Family Health Program. The Family Health Program includes a 24-hour toll free nurse line, the Corporation's Baby Benefits Maternity Management and Chronic Disease Management products. As compensation, the Corporation pays a predetermined per member, per month amount to HMC. The agreement had an initial term of one year and renews automatically for one-year terms thereafter. Either party may terminate the agreement upon three months advance written notice. The Corporation incurred \$1,345,409 in fees related to the agreement in 2010.

Dividends

The Corporation paid a \$54,300,000 cash dividend in 2008. On May 21, 2009, the Corporation filed a request with the Bureau to pay an extraordinary cash dividend of \$87,100,000. The Bureau approved the Corporation's request on June 15, 2009 and the dividend was paid on June 18, 2009. The Corporation paid \$28,948,280 in dividends in 2010. In addition, on May 25, 2010, the Corporation filed a request with the Bureau to pay an extraordinary cash dividend of \$67,100,000. The Bureau approved the Corporation's request on June 16, 2010 and the dividend was paid on June 25, 2010. The

dividends were paid to Anthem Southeast and UNICARE National in proportion to their respective ownership interests.

CONFLICT OF INTEREST

The Corporation has adopted WellPoint's corporate conflict of interest policy. The policy states that directors, officers and associates must discharge their business responsibilities in a manner that furthers the interests of the Corporation and must not compromise the interests of the Corporation because of a conflict of interest with their other business or personal interests. Directors, officers and certain employees are required to complete a conflict of interest disclosure form in order to disclose business and personal interests that could be adverse to the interests of the Corporation. The objective of the disclosure is to protect the interests of the Corporation and alert its directors, officers and its responsible employees to business decisions and activities for which they must exercise special care or in which they should not participate.

FIDELITY BOND AND OTHER INSURANCE

At December 31, 2010, the Corporation was listed as a named insured on WellPoint's financial institution bond with a \$10,000,000 limit of liability, subject to a \$1,500,000 deductible, to insure against losses arising from dishonest acts of its officers and employees. In addition, the Corporation was listed as a named insured on a commercial property insurance policy, a general liability policy, a business automobile liability policy, an umbrella liability policy, a workers compensation and employers liability policy, a directors and officers liability policy, a fiduciary liability policy, a managed care professional liability policy and a financial institution electronic and computer crime policy.

TERRITORY AND PLAN OF OPERATION

At December 31, 2010, the Corporation's service area, as reported in its 2010 Annual Statement, included the Virginia counties of Accomack, Albemarle, Amelia, Arlington, Bedford, Botetourt, Brunswick, Buckingham, Caroline, Charles City, Charlotte, Chesterfield, Clarke, Craig, Cumberland, Dinwiddie, Essex, Fairfax, Fauquier, Floyd, Fluvanna, Franklin, Giles, Gloucester, Goochland, Greene, Greensville, Halifax, Hanover, Henrico, Isle of Wight, James City, King and Queen, King George, King William, Lancaster, Loudoun, Louisa, Lunenburg, Madison, Mathews, Mecklenburg, Middlesex, Montgomery, Nelson, New Kent, Northampton, Northumberland, Nottoway, Orange, Page, Pittsylvania, Powhatan, Prince Edward, Prince George, Prince William, Pulaski, Rappahannock, Richmond, Roanoke, Rockbridge, Shenandoah, Southampton, Spotsylvania, Stafford, Surry, Sussex, Tazewell, Warren, Westmoreland, Winchester, Wythe and York. In addition, the service area included the Virginia cities of Alexandria, Bedford, Buena Vista, Charlottesville, Chesapeake, Colonial Heights, Danville, Emporia,

Fairfax, Falls Church, Franklin, Fredericksburg, Hampton, Hopewell, Lexington, Manassas, Manassas Park, Newport News, Norfolk, Petersburg, Poquoson, Portsmouth, Radford, Richmond, Roanoke, Salem, South Boston, Suffolk, Virginia Beach and Williamsburg.

Medical services are provided by physicians in independent practice within the Corporation's service area. Each member chooses a primary care physician ("PCP") from a list of the Corporation's primary providers. The PCP is responsible for coordinating all of the member's health care needs. Except in emergencies, a member must obtain services only from, or prearranged by, their PCP. Specialty physicians are available only with a referral from a PCP. All hospital admissions must be arranged by the member's PCP and approved in advance by the Corporation. In addition, the Corporation offers a point of service option which allows a member to receive services from outside of the Corporation's participating network of providers.

At December 31, 2010, the Corporation had a contract with the Virginia Department of Medical Assistance Services to administer coverage to Medicaid enrollees which comprised 43% of its premium revenue in 2010.

PROVIDER AGREEMENTS

Medical Services

The Corporation has entered into agreements with numerous PCPs and specialist physicians to render, provide or arrange for the provision of covered health care services to enrollees. The Corporation compensates participating physicians either on a capitated basis or a fee-for-service arrangement. Additionally, PCPs participate in an incentive program based on qualitative measures such as quality of care, as well as service and resource management.

Hospital Care

The Corporation has entered into agreements with a number of hospitals in its service area to provide covered hospital services to its enrollees. The Corporation compensates participating hospitals on either a case/admission rate basis or a per diem rate basis.

Other Health Care Services

The Corporation has entered into various ancillary service agreements. These agreements provide mental health services, pharmacy services, home health care, physical therapy, durable medical equipment and other related covered health care services. Compensation is based on arrangements set forth in each contract.

CONTRACT FORMS

Group Contracts

The group contracts generally cover the following services provided by PCPs, specialty care physicians, and other participating providers:

- 1. Primary care physician services
- 2. Specialist physician services
- 3. Hospital services
- 4. Early intervention services
- 5. Diagnostic services
- 6. Maternity care services
- 7. Skilled nursing facilities services
- 8. Hospice care services
- 9. Mental health and substance abuse services
- 10. Home health care services
- 11. Durable medical equipment
- 12. Prescription drug services
- 13. Therapy services
- 14. Wellness services
- 15. Emergency and urgent care services
- 16. Ambulance services

Exclusions generally include benefits related to a non-covered service, cosmetic procedures, dental services, experimental procedures, family planning services, genetic testing and routine foot care.

The above are general summaries of coverages and exclusions and the provisions in each individual group contract may vary.

GROWTH OF THE CORPORATION

The following data is representative of the growth of the Corporation for the tenyear period ending December 31, 2010. The data is compiled from the Corporation's filed Annual Statements, previous examination reports, and the current examination report. In accordance with SSAP No. 68, Business Combinations and Goodwill, the 2009 financial data includes Peninsula Health Care, Inc. and Priority Health Care, Inc. which merged with the Corporation effective October 1, 2010.

		Total		C	apital
		Admitted	Tota	ıl	And
	<u>Year</u>	<u>Assets</u>	<u>Liabil</u>	ities S	<u>urplus</u>
	2001	\$145,328,095	\$77,54	5 126 \$67	,782,969
	2001	168,246,689	ŕ	*	,574,549
	2002	200,693,744	•	,	,386,840
			ŕ		,400,754
	2004	219,395,815	,	•	
	2005	308,840,176	ŕ	,	,836,086
	2006	327,790,569	-	,	,192,940
	2007	311,037,750	ŕ	,),468,299
	2008	318,292,893	,	,	0,341,421
	2009	490,837,865	•	•	,205,160
	2010	511,932,469	232,22	4,357 279	,708,112
		Net	Medical &		
	Total	Investment	Hospital	Administrative	Pre-Tax
Year	Revenue	<u>Gain</u>	Expenses	<u>Expenses</u>	Income
2001	\$388,937,494	\$9,076,481	\$319,780,906	\$49,688,829	\$28,544,240
2002	474,701,962	10,516,865	380,983,011	64,419,989	39,815,827
2003	544,349,109	6,069,896	415,722,561	80,567,136	54,129,308
2004	506,231,703	7,614,812	393,557,769	65,620,373	54,668,373
2005	705,039,610	8,963,427	543,363,569	80,523,315	90,116,153
2006	766,017,027	11,904,113	610,631,537	77,181,632	90,107,971
2007	829,843,485	13,067,722	680,648,493	77,570,043	84,692,671
2007	857,871,634	10,379,820	722,997,284	63,858,111	81,396,059
2009	1,292,261,170	12,607,435	1,089,392,931	107,622,225	107,853,449
2010	1,365,677,654	15,252,462	1,089,392,931	97,507,984	190,285,299
2010	1,303,077,034	13,232,702	1,075,150,055	71,501,704	1,70,200,2,7

COMMONWEALTH OF VIRGINIA STATE CORPORATION COMMISSION BUREAU OF INSURANCE The Corporation's enrollment data at year-end is illustrated as follows:

Year	Number of Members
2001	231,946
2002	237,705
2003	256,047
2004	206,920
2005	218,588
2006	283,128
2007	283,201
2008	284,828
2009	414,676
2010	423,725

SPECIAL RESERVES AND DEPOSITS

At December 31, 2010, the Bureau required that the Corporation maintain a minimum of \$5,553,059 on deposit with the Treasurer of Virginia.

SCOPE

This is a full scope financial condition examination initiated and conducted under the provisions of Article 4, Chapter 13 of Title 38.2 of the Code of Virginia. The examination covers the period from January 1, 2008 through December 31, 2010. Assets were verified and liabilities established at December 31, 2010.

The examination was conducted in accordance with the NAIC Financial Condition Examiners Handbook. The Handbook requires that the Bureau plan and perform the examination to evaluate the financial condition and identify prospective risks of the Corporation, assess corporate governance, identify and assess inherent risks within the Corporation, and evaluate system controls and procedures used to mitigate those risks. An examination also includes assessing the principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation, management's compliance with Statutory Accounting Principles and annual statement instructions when applicable to domestic state regulations.

All accounts and activities of the Corporation were considered in accordance with the risk-focused examination process.

FINANCIAL STATEMENTS

There follows a statement of financial condition as of December 31, 2010; a statement of revenue and expenses for the year ending December 31, 2010; a reconciliation of capital and surplus for the period under review; and a statement of cash flow for the year ending December 31, 2010. The financial statements are presented in accordance with Statutory Accounting Principles.

ASSETS

	Assets	Nonadmitted <u>Assets</u>	Net Admitted Assets
Bonds	\$353,385,946		\$353,385,946
Cash and short-term investments	50,004,262		50,004,262
Aggregate write-ins for invested assets	713		713
Subtotals, cash and invested assets	\$403,390,921	\$0	\$403,390,921
Investment income due and accrued	3,026,939		3,026,939
Uncollected premiums and agents' balances			
in the course of collection	67,513,319	592,492	66,920,827
Amounts recoverable from reinsurers	2,270,044		2,270,044
Amounts receivable relating to			
uninsured plans	25,512,864	2,463,954	23,048,910
Net deferred tax asset	7,457,658	2,944,864	4,512,794
Electronic data processing equipment			
and software	4,932		4,932
Furniture and equipment, including health			
care delivery assets	3,398	3,398	0
Receivables from parent, subsidiaries			
and affiliates	4,762,124		4,762,124
Health care and other amounts receivable	10,275,481	6,361,121	3,914,360
Aggregate write-ins for other than			
invested assets	776,342	695,724	80,618
Total assets	\$524,994,022	\$13,061,553	\$511,932,469

LIABILITIES, CAPITAL AND SURPLUS

	Covered	<u>Uncovered</u>	<u>Total</u>
Claims unpaid	\$98,973,897	\$2,767,362	\$101,741,259
Accrued medical incentive pool and bonus amounts	4,953,510		4,953,510
Unpaid claims adjustment expenses	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	3,178,139	3,178,139
Aggregate health policy reserves		16,035,214	16,035,214
Aggregate health claim reserves		3,618,340	3,618,340
Premiums received in advance		6,404,449	6,404,449
General expenses due or accrued		18,716,803	18,716,803
Current federal income tax payable			
and interest thereon		4,737,381	4,737,381
Ceded reinsurance premiums payable		507,948	507,948
Remittances and items not allocated		290,734	290,734
Amounts due to parent, subsidiaries			
and affiliates		40,599,084	40,599,084
Payable for securities		713	713
Liability for amounts held under			
uninsured plans		30,734,415	30,734,415
Aggregate write-ins for other liabilities		706,368	706,368
Total liabilities	\$103,927,407	\$128,296,950	\$232,224,357
Common capital stock			\$1,669
Gross paid in and contributed surplus			58,560,320
Surplus notes			8,716,141
Unassigned funds (surplus)			212,429,982
Total capital and surplus			\$279,708,112
Total liabilities, capital and surplus			\$511,932,469

STATEMENT OF REVENUE AND EXPENSES

	Uncovered	Total
Net premium income	XXX	\$1,379,906,231
Change in unearned premium reserves and reserve for rate credits	XXX	(14,239,340)
Total revenues	XXX	\$1,365,666,891
Hospital and Medical		
Hospital/medical benefits Emergency room and out-of-area Prescription drugs Aggregate write-ins for other hospital	\$12,637,164 2,607,294 5,843,786	\$511,626,078 38,799,013 214,845,089
and medical Incentive pool, withhold adjustments and bonus amounts	9,124,607	327,102,937 6,386,195
Subtotal	\$30,212,851	\$1,098,759,312
Less:		
Net reinsurance recoveries	5,622,479	5,622,479
Total hospital and medical	\$24,590,372	\$1,093,136,833
Claims adjustment expenses General administrative expenses Decrease in reserves for life and accident	30,564,149 77,279,188	30,564,149 77,279,188
and health contracts	(10,335,353)	(10,335,353)
Total underwriting deductions	\$122,098,356	\$1,190,644,817
Net underwriting gain	XXX	\$175,022,074
Net investment income earned Net realized capital gains	\$12,233,921 3,018,541	\$12,233,921 3,018,541
Net investment gains	\$15,252,462	\$15,252,462
Aggregate write-ins for other income		\$10,763
Net income before federal income taxes	XXX	\$190,285,299
Federal income taxes incurred	XXX	60,938,902
Net income	XXX	\$129,346,397

RECONCILIATION OF CAPITAL AND SURPLUS

	<u>2008</u>	<u>2009</u>	<u>2010</u>
Capital and surplus prior reporting year	\$180,468,299	\$179,341,421	\$257,205,160
Adjustment to reflect merger*		90,430,665	
GAINS AND LOSSES TO CAPITAL AND SURPLUS			
Net income	\$53,842,116	67,003,701	\$129,346,397
Change in net unrealized capital gains and (losses)	53,351	(79,914)	90,453
Change in net deferred income tax	192,232	617,332	(239,538)
Change in nonadmitted assets	(914,577)	6,991,955	(10,646,080)
Dividends to stockholders	(54,300,000)	(87,100,000)	(96,048,280)
Net change in capital and surplus	(\$1,126,878)	\$77,863,739	\$22,502,952
Capital and surplus end of reporting year	\$179,341,421	\$257,205,160	\$279,708,112

^{*}For comparison purposes, 2009 financial data includes Peninsula Health Care, Inc. and Priority Health Care, Inc. which merged with the Corporation effective October 1, 2010.

CASH FLOW

Cash from Operations

Premiums collected net of reinsurance Net investment income Miscellaneous income	\$1,359,384,590 13,580,505 891,682 \$1,373,856,777
Total Benefit and loss related payments	\$1,087,033,153
Commissions, expenses paid and aggregate write-ins for deductions	100,430,873
Federal income taxes paid	70,609,504
Total	\$1,258,073,530
Net cash from operations	\$115,783,247
Cash from Investments	
Proceeds from investments sold, matured or repaid:	
Bonds	\$204,657,868
Net gains on cash and short-term investments	854
Miscellaneous proceeds	<u>713</u>
Total investment proceeds Cost of investments acquired (long-term only):	\$204,659,435
Bonds	\$250,445,161
Miscellaneous applications	713
Total investment acquired	\$250,445,874
Net cash from investments	(\$45,786,439)
Cash from Financing and Miscellaneous Sources	
Cash provided (applied):	
Dividends to stockholders	(\$96,048,280)
Other cash provided	37,947,930
Net cash from financing and miscellaneous sources	(\$58,100,350)
RECONCILIATION OF CASH AND SHORT-TERM INVEST	STMENTS
Net change in cash and short-term investments	\$11,896,458
Cash and short-term investments:	
Beginning of the year	38,107,804
End of the year	\$50,004,262

COMMONWEALTH OF VIRGINIA STATE CORPORATION COMMISSION BUREAU OF INSURANCE

EXAMINERS' CHANGES IN CAPITAL AND SURPLUS

	Corporation	Examiners	Increase (Decrease)
Capital:			
Common capital stock Gross paid in and contributed surplus	\$7,085 58,554,904	\$1,669 58,560,320	(\$5,416) 5,416
Examiners' change in capital and surplus			\$0
Total capital and surplus per the Corporation Total capital and surplus per the Examiners			\$279,708,112 279,708,112
Net change in capital and surplus			\$0_

RECOMMENDATIONS FOR CORRECTIVE ACTION

Accounts and Records

1. Common capital stock

\$1,669

The above capital account is \$5,416 less than the amount reported by the Corporation in its 2010 Annual Statement. The decrease is a result of the Corporation misstating the number of shares of common capital stock outstanding at December 31, 2010.

2. Gross paid in and contributed surplus

\$58,560,320

The above capital account is \$5,416 more than the amount reported by the Corporation in its 2010 Annual Statement. The increase is a result of the Corporation misstating the number of shares of common capital stock outstanding at December 31, 2010.

SUBSEQUENT EVENT

On June 27, 2011, the Corporation paid a \$126,300,000 cash dividend to Anthem Southeast and UNICARE National in proportion to their respective ownership interests.

CONCLUSION

The courteous cooperation extended by the Corporation's officers and employees during the course of the examination is gratefully acknowledged.

In addition to the undersigned, Darrin Bailey, CFE, John Bunce, CFE, Chris Collins, AFE, Jack Drean, CFE, Kevin Knight, AFE, George Morgan, CFE, Hai Nguyen, Milton Parker and Michael Peterson participated in the work of the examination.

Respectfully submitted,

Kenneth G. Campbell, CFE Assistant Chief Examiner

Kennets L. Corpbell



11 DEC 15 AM 9: 30

2 Gannett Drive South Portland, ME 04106 Joanne Lauterbach Director Regulatory and Compliance

December 12, 2011

Mr. David H. Smith Chief Examiner P.O. Box 1157 Richmond, VA 23218

Re: HealthKeepers, Inc. Examination Report as of December 31, 2010

Dear Mr. Smith:

In response to your letter dated November 15, 2011 please accept this letter as written response to the HealthKeepers, Inc. Examination Report as of December 31, 2010.

The following is our management response to the Recommendations for Corrective Action section of the Examination Report.

The Company corrected the balances of the Common Capital Stock and Gross Paid in and Contributed Capital. \$5,416 was reclassed from Gross Paid in and Contributed Capital to Common Stock as reflected in the September 30, 2011 statutory filing.

The Company does not have any other comments on the examination report. Please provide me with five copies of the examination report.

If you have any questions or concerns, please call me at 207-822-7794.

Very truly yours,

Joanne Lauterbach,

Director of Regulatory Reporting